AGENDA
WORKFORCE DEVELOPMENT BOARD
DECEMBER 9, 2020
Dear Workforce Development Board Members:

Attached is your agenda for the Wednesday, December 9, 2020 meeting of the Workforce Development Board.

This meeting will be via Microsoft Teams. Access to Microsoft Teams is contained in the e-mail you received.

DATE: Wednesday, December 9, 2020
TIME: 7:30 a.m.
PLACE: Held Via Microsoft Teams

If you have any questions, please call me at 468-3511.

Sincerely,

[Signature]

JOHN M. SOLIS
EXECUTIVE DIRECTOR

JMS:gg
AGENDA
WORKFORCE DEVELOPMENT BOARD
December 9, 2020 - 7:30 a.m.
Stockton WorkNet Center
56 S. Lincoln Street, Stockton, CA
Due to COVID-19 held via Microsoft Teams

ROLL CALL

APPROVAL OF MINUTES

STATEMENTS OF CONFLICT OF INTEREST

PUBLIC COMMENT

ACTION ITEMS

A-1 Request for Approval to be America's Job Center of California\textsuperscript{SM} Adult and Dislocated Worker Career Services Provider

A-2 Approval of 2021 Workforce Development Board Meeting Schedule

PRESENTATION

P-1 One-Stop Operator Report

P-2 2019-20 Performance

P-3 Local and Regional 4-Year Plan

P-4 High School Apprenticeship Program

P-5 New Stockton WorkNet Building Update

COMMITTEE REPORTS

C-1 Job Readiness Training Program Update

INFORMATION ITEMS

I-1 WorkNet Center Customer Service Survey

I-2 Success Stories

I-3 The WorkNet NetWork Newsletter

I-4 San Joaquin County Labor Market Information Snapshot
DIRECTOR'S REPORT

BOARD MEMBERS QUESTIONS AND COMMENTS

*** PUBLIC COMMENT ***

Public Comments, limited to 250 words or less, may be submitted by sending an email to wdbcomments@sjworknet.org. Please no personal attacks.

Every effort will be made to read all comments received into the record, but some comments may not be read due to time limitations. Comments received after an agenda item will be made part of the official record on file.

If you need disability-related modification or accommodation in order to participate in this meeting, please contact Gloria Gamez at (209) 468-3524 at least 48 hours prior to the start of the meeting.

ADJOURNMENT

The next WDB meeting, pending approval, is scheduled for Wednesday, February 24, 2021, location to be announced.

This WIOA Title I - Financially Assisted Program or Activity is an Equal Opportunity Employer/Program. Auxiliary aids and services available upon request to individuals with disabilities. If you require special accommodation, please contact Gloria Gamez at (209) 468-3524 at least one day in advance of the meeting. California Relay Service 711 or 1-800-735-2922 (English) 1-800-855-3000 (Spanish).
APPROVAL OF MINUTES
MINUTES
OF THE
WORKFORCE DEVELOPMENT BOARD
October 28, 2020
WorkNet
56 S. Lincoln Street, Stockton, CA
Due to COVID-19 held via WebEx

WORKFORCE DEVELOPMENT BOARD MEMBERS PRESENT

Diane Vigil
Gene Acevedo
Mike Ammann
David Culberson
Jeff Dundas
Les Fong
Mahalia Gotico
Jose Hernandez
Michael Mark
Henry Peralta
Robin Sanborn
Sylvia Sanchez
Julian Sepulveda
Tamra Spade
Greg Vincelet
Chris Woods
Marcus Williams

MEMBERS ABSENT

LaChelle Adams
Dan Ball
Mayra Cuevas
Terry Givens
Raul Hernandez
Steve Jackson
James Mousalimas
Pat Patrick
Omid Pourzanjani
Renee Puig-Hink
Tim Robertson

GUESTS/STAFF PRESENT

David Shinder, Workforce Consultant
Brenda Rogers, DAS/Apprenticeship
Thomas Steubner, California Human Development
Paul Castro, California Human Development
Salvador Vargas, San Joaquin Delta College
Don Smail, City of Manteca
Yvette Quevedo, Employment Development Dept.
George Lewis, State Council on Developmental Disabilities
John M. Solis, Employment & Economic Development Dept.
Tina LaBounty, Employment & Economic Development Dept.
Elena Mangahas, Employment & Economic Development Dept.
Tonnie Mallory, Employment & Economic Development Dept.
Alfredo Mendoza, Employment & Economic Development Dept.
John Lutzow, Employment & Economic Development Dept.
Gloria Gamez, Employment & Economic Development Dept.
Victoria Lopez, Employment & Economic Development Dept.

Guests who did not identify themselves may not be listed.
ROLL CALL

The meeting was called to order by Chair Vigil at 7:35 a.m. Roll call was taken and a quorum of the Board was present.

APPROVAL OF MINUTES

MOTION

Mr. Williams moved and Mr. Fong seconded to approve the August 26, 2020 Workforce Development Board meeting minutes.

M/S/C unanimously

STATEMENTS OF CONFLICT OF INTEREST

None.

PRESENTATION

P-1 PY 21-24 LOCAL WIOA PLAN DEVELOPMENT FOR SAN JOAQUIN COUNTY
A WORKFORCE DEVELOPMENT DISCUSSION ON STRATEGIC VISION BY
DAVID SHINDER, NATIONAL CONSULTANT AND EXPERT ON WORKFORCE
DEVELOPMENT AND STRATEGIC PLANNING

Mr. Shinder provided an overview of the development of the new 4-year Local Plan and engaged the Board in Key Considerations for the WDB:

- Strategies for better aligning economic development and workforce development in the county;
- Strategies for improving opportunities for the workforce system’s customers to move toward economic self-sufficiency;
- Strategies to make services more equitable, providing all customers access to resources that will enable them to prepare for careers that pay middle class wages; and
- Overall vision for the program.

PUBLIC COMMENT

Mr. George Lewis, State Council on Developmental Disabilities, commented on the importance and presence of Valley Mountain Regional Center, their role for individuals with disabilities, and to offer PPE that his organization has available to the community.
COMMITTEE REPORTS

Executive Committee
Data Collection and Technology
Business Development Committee
Accountability Committee
Planning Committee
WorkNet System Committee
Youth Council
Apprenticeship Committee

INFORMATION ITEMS

I-1 WorkNet Center Customer Service Survey
I-2 Success Stories
I-3 The WorkNet NetWork Newsletter
I-4 San Joaquin County Labor Market Information Snapshot

DIRECTOR’S REPORT

None.

BOARD MEMBERS QUESTIONS AND COMMENTS

None.

ADJOURNMENT

MOTION

Mr. J. Hernandez moved and Mr. Fong seconded to adjourn the meeting at 8:36 a.m.
M/S/C unanimously.
STATEMENTS OF CONFLICT OF INTEREST
PUBLIC COMMENT
ITEM #1

REQUEST FOR APPROVAL TO BE AMERICA'S JOB CENTER OF CALIFORNIA SM ADULT AND DISLOCATED WORKER CAREER SERVICES PROVIDER
DATE: December 9, 2020

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: REQUEST FOR APPROVAL TO BE AMERICA’S JOB CENTER OF CALIFORNIA™ ADULT AND DISLOCATED WORKER CAREER SERVICES PROVIDER

IT IS RECOMMENDED:

That the Workforce Development Board (WDB):

1. Approve the attached San Joaquin County WDB Application to the Governor Requesting Approval to be America’s Job Center of California™ (AJCC) Adult and Dislocated Worker Career Services Provider in San Joaquin County; and

2. Authorize the Chair of the WDB to sign the Request and forward to the Board of Supervisors for their consideration and approval.

REASONS FOR RECOMMENDATION:

On June 8, 2020, the State Employment Development Department (EDD), Workforce Services Branch, released Directive WSD19-13. The Directive provides information on One-Stop Operators and guidance to Local Workforce Development Areas (LWDA) on the application process to approve Career Service Providers under the Workforce Innovation and Opportunity Act (WIOA).

Under the WIOA, local WDBs have the flexibility to provide Adult and Dislocated Worker Career Services with the approval of the Chief Elected Official (Board of Supervisors Chair) and the State. The attached application must demonstrate that the Administrative Entity has the experience, expertise, and capacity to deliver the full array of Career Services under the WIOA (see application for detailed description of Career Services).

In San Joaquin County, the Board of Supervisors designated the Employment and Economic Development Department (EEDD) as the Administrative Entity with oversight by the local WDB. The EEDD has served as the Administrative Entity for many years providing workforce development services on behalf of the County: Initially under the Job Training Partnership Act (1983-2000); the Workforce Investment Act (2000-2015); and currently under the WIOA (2015 to the present).

The EEDD has a very successful track record, meeting or exceeding performance standards since its inception, as well as, under the Workforce Investment Act and first year of the WIOA (see application for performance results).

To be considered for approval as a service provider of Career Services by the California Workforce Development Board (CWDB), the completed application must:
• Identify the factors that guided the Local Workforce Development Board (LWDB) decision to submit the Request;

• Demonstrate that participants are better served by the Administrative Entity/EEDD and the WorkNet System than they would be through a new, contracted provider;

• Describe the basic and individualized Career Services that will be provided and the Administrative Entity’s past experience in providing these services;

• Provide performance outcomes for the last two Program Years (PY 2018-19 and PY 2019-20);

• Provide evidence that the Administrative Entity/EEDD is qualified to provide Career Services and testimonials that speak to the effectiveness and efficiency in the provision of those services; and

• Be signed by the Chair of the WDB and Chair of the Board of Supervisors as a result of action at a public meeting.

On February 22, 2017, the Workforce Development Board approved a previous application to the Governor requesting approval to be an America’s Job Center of California (AJCC) Adult and Dislocated Worker Career Service Provider in San Joaquin County. It was approved by the San Joaquin County Board of Supervisors on March 21, 2017 and forwarded to the State Workforce Development Board for final approval.

The attached application includes comprehensive responses to the aforementioned prerequisites and all required justification to support the Administrative Entity/EEDD continuing to provide quality Career Services in San Joaquin County. If this request is denied, Career Services would have to be provided on behalf of the Board of Supervisors and WDB by an outside entity that may not have the extensive experience, internal controls, qualified staff, financial resources, or network of partner organizations that the EEDD has established over more than 30 years.

The current organizational structure has the dedicated staff with the experience, knowledge, skills and abilities to maintain the delivery of Career Services with no disruption to the WorkNet Center operations County-wide.

Fiscal Impact

There is no fiscal impact for the approval of this Action Item by the WDB.

Action To Be Taken Following Approval

1. The approved Request will be signed by the WDB Chair and forwarded to the Board of Supervisors for their consideration and approval.

2. The approved Request will be sent to the State in accordance with the Directive.

3. The final approval or denial from the CWDB will be received in writing by the Board of Supervisors and communicated to the WDB.
Request for Approval

America’s Job Center of California℠
Adult and Dislocated Worker
Career Services Provider

Local Workforce Development Board
San Joaquin County
Workforce Development Board

Local Workforce Development Area
San Joaquin County

The EDD is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.
The Workforce Innovation and Opportunity Act (WIOA) allows Local Workforce Development Boards (Local Board) to be an Adult and Dislocated Worker Career Services Provider with the agreement of the Chief Elected Official (CEO) and the Governor.

This application will serve as the Local Board’s or administrative entity’s request for Governor Approval to be an Adult and Dislocated Worker Career Services Provider within a Local Workforce Development Area (Local Area) under WIOA. The application must be submitted to the California Workforce Development Board (CWDB) by March 1, 2021, through one of the following methods:

- **Mail**
  
  California Workforce Development Board
  
  PO Box 826880
  
  Sacramento, CA 94280-0001

- **Overnight Mail**
  
  California Workforce Development Board
  
  800 Capitol Mall, Suite 1022
  
  Sacramento, CA 95814

If the CWDB determines the request is incomplete, it will either be returned or held until the necessary documentation is submitted. Please contact your Regional Advisor for technical assistance or questions related to completing and submitting this request.

San Joaquin County Workforce Development Board

Name of Local Board

56 S. Lincoln Street

Mailing Address

Stockton, CA 95203

City, State Zip

John M. Solis

Contact Person

209-468-3511

Contact Person’s Phone Number

March 1, 2021

Date of Submission
Request for Approval

Adult and Dislocated Worker Career Services Provider

Local Chief Elected Official Statement

A Local Board or administrative entity that seeks approval to be an Adult and Dislocated Worker Career Services Provider within an America’s Job Center of CaliforniaSM must provide a statement from the local CEO indicating his/her request as well as responses to the following questions.

Please provide responses to the following items on a separate document:

1. What factors guided the Local Board’s or administrative entity’s decision to submit this application to be an Adult and Dislocated Worker Career Services Provider within the Local Area?

2. How would participants be better served by the Local Board or administrative entity acting in this role rather than through the awarding of contracts?

3. Describe the Basic and Individualized Career Services the Local Board or administrative entity will provide as well as their past experience providing these services.

4. Provide the Local Area’s performance outcomes for each of the last two Program Years (PY 18-19 and 19-20) and evidence that the Local Board or administrative entity is qualified to provide Adult and Dislocated Worker Career Services, including testimonials that speak to the effectiveness and efficiency with which the Local Board or administrative entity has provided or can provide those services.

5. Attach documentation (signed and dated letter) that the members of the Local Board and other relevant parties (e.g., Board of Supervisors) reviewed the information provided in the application and approved the request in a public meeting.

6. Attach documentation of internal controls, conflict of interest, and firewall policies.
Signature Page

By signing below, the local CEO and Local Board chair request approval from the Governor to be an Adult and Dislocated Worker Career Services Provider. Each party certifies that this application submission was reviewed and demonstrates that the Local Board or administrative entity will meet all the requirements as an Adult and Dislocated Worker Career Services Provider under WIOA law and regulations.

Instructions
The Local Board chair and local CEO must sign and date this form. Include the original signatures with the request.

Local Workforce Development Board Chair

Local Chief Elected Official

Signature

Signature

Diane Vigil
Name

Name

Workforce Development Board Chair
Title

Chair, San Joaquin County Board of Supervisors
Title

Date

Date

12/9/20
Responses to  
Request for Approval to be  
Adult and Dislocated Worker Career Services Provider

1. What factors guided the Local Board’s or administrative entity’s decision to submit this application to be an Adult and Dislocated Worker Career Services Provider within the Local Area?

The San Joaquin County Board of Supervisors and the Workforce Development Board (LWDB) are fully committed to ensuring adults and dislocated workers have access to high quality workforce preparation services provided by dedicated, well-trained staff. Each Board understands that the provision of Career Services under the Workforce Innovation and Opportunity Act (WIOA) is an essential element supporting a vibrant and growing regional economy by helping business access a well-trained and productive workforce.

WIOA services (including Career Services) are currently provided by the San Joaquin County’s Employment and Economic Development Department (EEDD)/WorkNet. By order of the Board of Supervisors, the Department has served as the Administrative Entity for workforce development programs dating back to the inception of the Job Training Partnership Act (JTPA) and the Workforce Investment Act (WIA). The Department has an exceptional history of success as demonstrated by the receipt of several national awards. Moreover, the Department has met or exceeded nearly every WIA and WIOA performance standard between 2000 and 2020.

The Department also is the Administrative Entity for the County’s Economic Development Association and Revolving Loan Fund. The fact that these programs operate under one organization provide for a more seamless, productive, and efficient workforce development system in San Joaquin County. The Department also leads Business Team San Joaquin (BTSJ) which is a public/private partnership between the Economic Development Association of San Joaquin County, the Chambers of Commerce, economic development departments of the local municipalities, the Port of Stockton, the San Joaquin Regional Transit District, the Stockton Metropolitan Airport, and local businesses. BTSJ’s purpose is to foster business growth and prosperity in the San Joaquin County region which results in the creation/retention of jobs in San Joaquin County.
2. How would participants be better served by the Local Board or administrative entity acting in this role rather than through the awarding of contracts?

The Administrative Entity is unique in that it effectively integrates economic development and business engagement resources, local required partner relationships, local labor market expertise, internal controls, and has a long-standing history of successful service to the target populations. Moreover, many of the relationships with local business and Title II, III, IV, and TANF partners have been forged over many years, even decades, and cannot be replicated without a substantial investment of time should a new entity attempt to provide these services.

The Board of Supervisors has also authorized the Administrative Entity to work in partnership with the local Human Services Agency (CalWORKs and TANF provider) and San Joaquin Delta Community College. The Department provides client assessment, community service, work experience, subsidized employment (in partnership with the Greater Stockton Chamber of Commerce), on-the-job training activities and case management.

The Administrative Entity has established a high performance accountability system that expands performance beyond the negotiated standard. As staff to the WDB, the EEDD has established strategic targets of performance for every performance indicator established under the WIOA in partnership with the U.S. DOL and the State to ensure alignment with higher performance goals, continuous improvement, and a commitment to customer centered design. Committed and well-trained staff, including partner staff, have demonstrated over many years that they are effective in getting results and meeting the demands of business. The WDB has done an excellent job of focusing limited WIOA resources on programs and investments that have benefited local businesses and job seekers. The WDB has established strong stakeholder partnerships on a local and regional level that provide a broad spectrum of input and collaboration further enhancing the outcomes and benefits to the community. Examples of internal controls that have been developed by the WDB include the peer review monitoring tools used to secure the Comprehensive America’s Job Center of California Certification for Baseline Criteria. The internal controls included a peer review of participating areas involving two Regional Planning Units. Additionally, the WDB created the use of forms and formats for monitoring training providers used by all areas in the RPU. This monitoring included Section 188 Equal Opportunity and established protocols to monitor providers that are within and outside of the local areas.

If this request is denied, Career Services would have to be provided on behalf of the local Board of Supervisors and WDB by an outside entity that may not have the extensive
experience, internal controls, qualified staff, financial resources, or network of partner
organizations that have supported the local economy for more than 33 years.

3. Describe the Basic and Individualized Career Services the Local Board or administrative
entity will provide as well as their past experience providing these services.

Adult and Dislocated Workers access services through five local AJCC offices. There is an AJCC
in each of the four major cities in San Joaquin County (Lodi, Manteca, Tracy and Stockton)
and a specialized AJCC on the campus of San Joaquin Delta Community College in north
Stockton.

Individuals are provided an initial orientation which describes the full array of services
available through the One-Stop Service Delivery System. Job seekers are informed of the
available basic services and how they may utilize the One-Stop Center and its resources to
conduct their own independent job search. Applicants who need more than basic services
are guided to complete a packet which consists of a generic application, resume and a brief
questionnaire. This process assists both the job seeker and AJCC staff to determine the best
course of action: Basic; Individualized; or Training Services. The AJCC provides Basic Career
Services which are available to all Adults and Dislocated Workers.

A. Basic Career Services include, but are not limited to, the following:

1) Outreach, intake and orientation to the information and other services available
through the AJCC system;
2) Determination of eligibility to receive WIOA Career and/or Training services;
3) Initial assessment of skill levels, aptitudes, abilities, skill gaps and supportive service
needs;
4) Labor exchange services including job search and placement assistance, and where
needed by an individual, career counseling including the provision of information on
in-demand industry sectors/occupations, the provision of information on
nontraditional employment, and job vacancy listings in labor market areas;
5) Referral and coordination of activities with other programs and services including
AJCC system partners and additional workforce development programs;
6) Workforce and labor market employment statistics information, including the
provision of accurate information relating to local, regional, State-wide, and national
labor market areas, including: information on job skills necessary to obtain the vacant
jobs listed; and information relating to local occupations in demand and the earnings,
skill requirements, and opportunities for advancement for those jobs;
7) Provision of performance information and program cost information on eligible providers of training services by program and type of providers;
8) Provision of information about how the local area is performing on performance accountability measures, as well as any additional performance information relating to the area's one-stop delivery system;
9) Information relating to the availability of supportive services or assistance, and appropriate referrals to those services and assistance, including child care; child support; medical or child health assistance available through the State's Medicaid program and Children's Health Insurance Program; benefits under the Supplemental Nutrition Assistance Program; assistance through the earned income tax credit; housing counseling and assistance services through the U.S. Department of Housing and Urban Development; and assistance under a State program for Temporary Assistance for Needy Families, and other supportive services and transportation provided through that program;
10) Assistance in establishing eligibility for programs of financial aid assistance for training and education programs not provided under WIOA; and
11) Provision of information and assistance regarding filing claims under UI programs including meaningful assistance to individuals seeking assistance in filing a claim.

The AJCC will provide Individualized Career Services upon determination by AJCC staff that said services are appropriate for an individual to obtain or retain employment. Individualized Career Services shall be made available in all comprehensive AJCCs. Recent assessments conducted by partner programs may be utilized to determine if Individualized Career Services would be appropriate.

B. Individualized Career Services include, but are not limited to, the following:

1) Comprehensive and specialized assessments of the skill levels and service needs which may include diagnostic testing and use of other assessment tools, and in-depth interviewing and evaluation to identify employment barriers and appropriate employment goals;
2) Development of an Individual employment plan, to identify the employment goals, appropriate achievement objectives, and appropriate combination of services for the participant to achieve his or her employment goals, including the list of, and information about, eligible training providers and their performance outcomes;
3) Group and/or individual counseling and mentoring;
4) Career planning (e.g. case management);
5) Short-term, pre-vocational services, including development of learning skills, communication skills, interviewing skills, punctuality, personal maintenance skills, and professional conduct to prepare individuals for unsubsidized employment or training; in some instances, pre-apprenticeship programs may be considered as short-term prevocational services;

6) Internships and work experiences that are linked to careers;

7) Workforce preparation activities that help an individual acquire a combination of basic academic skills, critical thinking skills, digital literacy skills, and self-management skills, including competencies in utilizing resources, using information, working with others, understanding systems, and obtaining skills necessary for successful transition into and completion of postsecondary education, or training, or employment;

8) Financial literacy services;

9) Out-of-Area job search assistance and relocation assistance;

10) English language acquisition and integrated education and training programs; and

11) Follow-up services are made available, including counseling regarding the workplace, for participants in WIOA activities who are placed in unsubsidized employment, for not less than 12 months after the first day of the employment, as appropriate.

C. Past experience providing Basic and Individualized Career Services

As stated above, the Department has served as the Administrative Entity for workforce development programs on behalf of San Joaquin County dating back to the inception of the Job Training Partnership Act (JTPA) and the Workforce Investment Act (WIA). The EEDD is currently designated by the San Joaquin County Board of Supervisors as the Administrative Entity with oversight provided by the local WDB. Additionally, the Department is the lead fiscal entity and administrator of the Prison to Employment (P2E) Grant for the San Joaquin Valley and Associated Counties Regional Planning Unit. The P2E grant is designed to provide basic and individualized career services to the re-entry (ex-offender) and other justice-involved population. In order to maintain continuous improvement of Basic and Individualized Career Services, the Department holds meetings on the second and fourth Thursday of the month to discuss new Draft Directives and Information Notices that affect the services provided to participants. The Department takes the lead in facilitating Teams meetings and initiates the discussion. The Department also takes notes and provides the State with pertinent comments related to the Draft Directives being introduced and/or reviewed.

4. Provide the Local Area's performance outcomes for each of the last two Program Years (PY 18-19 and 19-20) and evidence that the Local Board or administrative entity is
and the Mother Lode Job Training Regional Planning Unit to hold critical discussions on case management issues and the delivery of career services to facilitate the service delivery, provide technical assistance and build capacity in our AJCCs staff.

4. Provide the Local Area’s performance outcomes for each of the last two Program Years (PY 18-19 and 19-20) and evidence that the Local Board or administrative entity is qualified to provide Adult and Dislocated Worker Career Services, including testimonials that speak to the effectiveness and efficiency with which the Local Board or administrative entity has provided or can provide those services.

Detailed below are the outcomes for each of the last two Program Years:

**Adult Performance**

<table>
<thead>
<tr>
<th>Performance Indicators</th>
<th>PY 2018-19</th>
<th></th>
<th></th>
<th>PY 2019-20</th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Goal</td>
<td>Actual</td>
<td>% Goal Achieved</td>
<td>Goal</td>
<td>Actual</td>
<td>% Goal Achieved</td>
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<tr>
<td>Adult</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Employment 2nd Q post exit</td>
<td>68.0%</td>
<td>78.7%</td>
<td>115.7%</td>
<td>69.0%</td>
<td>75.2%</td>
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<tr>
<td>Employment 4th Q post exit</td>
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<td>38.9%</td>
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**Dislocated Worker Performance**

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<th>Performance Indicators</th>
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<th></th>
<th>PY 2019-20</th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Goal</td>
<td>Actual</td>
<td>% Goal Achieved</td>
<td>Goal</td>
<td>Actual</td>
<td>% Goal Achieved</td>
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<tr>
<td>Dislocated Worker</td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employment 2nd Q post exit</td>
<td>71.0%</td>
<td>85.2%</td>
<td>120.0%</td>
<td>73.0%</td>
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<td>114.2%</td>
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<tr>
<td>Employment 4th Q post exit</td>
<td>69.5%</td>
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<td>71.0%</td>
<td>79.6%</td>
<td>112.2%</td>
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<td>Median Earnings</td>
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<td>$6,800</td>
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<tr>
<td>Credential Attainment Rate</td>
<td>63.0%</td>
<td>34.9%</td>
<td>55.4%</td>
<td>64.0%</td>
<td>85.7%</td>
<td>133.9%</td>
</tr>
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</table>

The Administrative Entity’s performance over the last two Program Years has been excellent. San Joaquin County met or exceeded its performance measures for the last two Program Years (PY 18-19 and PY 19-20).
community and surrounding areas. The performance outcomes have met or exceeded State and federal standards year after year and have provided quality business engagement and workforce development services to Adults and Dislocated Workers within the local community for more than 30 years. During this time, EEDD has received multiple awards including a Presidential Award and the National Alliance of Business, Distinguished Service Award as the National Service Delivery Area of the year, recognized for braiding economic and workforce development into a comprehensive service delivery system responsive to the needs of business and job seekers.

The continued success is indicative of the Administrative Entity’s ability to effectively coordinate and convene required partner and community-based organizations, local business, and other stakeholders into an effective and efficient workforce development system that is well positioned to provide Career Services now and in the future.

The Basic and Individualized Career Services described above are the tools that are used to assist customers and provide services as appropriate. The LWDB has had many successful outcomes and continues to be effective and efficient despite the challenges of many central valley regions (lower education levels and non-English speaking populations). The established partnerships with other agencies in the AJCC system long ago created a true One-Stop system. The established relationships fit together well offering seamless services to local businesses and individuals alike.

Attached are testimonials from local business and customers that speak to the effectiveness and efficiency with which the Local Board or administrative entity has provided services.

5. Attach documentation (signed and dated letter) that the members of the Local Board and other relevant parties (e.g., Board of Supervisors) reviewed the information provided in the application and approved the request in a public meeting.

See attached documentation:
   a) SJC WDB Approved Action
   b) SJC Board of Supervisors Approved Action

6. Attach documentation of internal controls, conflict of interest, and firewall policies.

See attached documentation:
   a) PPD D-41 Internal Controls/Separation of Duties
   b) PPD D-28 Conflict of Interest
c) PPD D-16 Oversight and Monitoring
PARTICIPANT TESTIMONIALS

Participant Name: Kenneth Guyton

City, State: Stockton, CA

Program: WIOA Title I: X Adult Dislocated Worker

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Logistics</td>
<td></td>
<td>Transportation</td>
</tr>
<tr>
<td>Job Category</td>
<td>Forklift Operator</td>
<td>Truck Driver</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>16.00</td>
<td>20.00</td>
</tr>
</tbody>
</table>

How the AJCC helped the participant achieve his/her goals:

Kenneth came to our program after months of looking for work. He was very frustrated with his job search results. He worked for a short time as a mail sorter for the U.S. Post Office. When he started that job, he was excited to finally get a good job, he thought it would be the job where he would retire. That would not be the case and immediately after that job, he went to work for Tesla as a forklift driver, and did very well in that position so much so that once again he felt that he had found the perfect job. He was eventually laid off from Tesla and found himself unemployed and frustrated.

When Kenneth arrived in the AJCC his first thought was he needed a job, however after the initial assessment it was discovered that Kenneth was tired of not having stability in the jobs that he held. He did not have any formal training which after much discussion he realized that was a contributing factor to his inability to find a job that led to stability and economic self-sufficiency. We had Kenneth undergo our various Assessments and as a result, discovered that he had a very high interest and aptitude in mechanical skills. He enjoys working in varied environments but prefers the outdoors. We discussed various occupations that were in the targeted range and he decided he wanted to research the truck driving industry where his environment would be out in the open and he could work with his hands. He liked the idea of getting training and obtaining a career that could lead to financial stability. Upon completion of his assessments he met with his case manager who helped him develop an Individual Employment Plan which would be the road map to his future goals. Together Kenneth and his case manager identified truck driving as his goal and determined training would be needed.

Kenneth selected one of the schools for his training and was set to complete in 4 weeks, however while in training, Kenneth experienced difficulties with the training provider and required assistance from his case manager to overcome the issues that were preventing him from completing his training. After much counseling and guidance from the WorkNet case manager, Kenneth was able to complete his training and obtain his class A license and get a good job that is providing him and his family a secure financial future.

Testimonial:

"This program is a great life changing opportunity. I am not searching for jobs anymore. I have a good job, that pays me good money and I fit with this. I can do this for the rest of my working life and just keep making better money. I don't have to worry anymore about
getting laid off. If I get laid off, as a truck driver I can just get another good paying position. Having a class, A is something that I would not have thought possible until Misty showed me my test results and my interests and showed me how this could be for me. I did the research and talked to the people at the schools and agreed right away that this is it. This is what I needed to be doing. I wouldn't have been able to do it without the program, if WorkNet had not paid for it because I never would have had that kind of money. All I can say is that this program is life changing and I am grateful.”

---

**Participant Name:** Jesse Garnica

**City, State:** Stockton, CA

**Program:** WIOA Title I: **X** Adult **Dislocated Worker**

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ENTERTAINMENT (2014)</td>
<td>MANUFACTURING</td>
</tr>
<tr>
<td><strong>Job Category</strong></td>
<td>STAGE HAND</td>
<td>MATERIAL HANDLER</td>
</tr>
<tr>
<td><strong>Hourly Wage or Salary</strong></td>
<td>$12.00</td>
<td>$15.40</td>
</tr>
</tbody>
</table>

**How the AJCC helped the participant achieve his/her goals:**

Jesse and his family were living in their car next to the WorkNet Building. He had lost his job and eventually his home which forced his family to live in their car. He did not know that the building next to where he was parking could help him obtain one on one assistance in finding and obtaining employment.

Jesse was approached by a staff member and was given information about WorkNet services and received one on one assistance from the Case Manager and Job Developer. He received assistance with interviewing and was referred to several companies for job interviews. He was able to secure employment through the On-the-Job Training program and will be making $15.40 an hour.

**Testimonial:**

"I want to share my experience with the Workforce Innovation and Opportunity Act that is run by San Joaquin County WorkNet. I had for several years working as a “Stage Hand” from 01/2006 to 01/2014 which the pay maxed out at $12 an hour at that time. Unfortunately, I came into hard times due to that I lost my housing and job on top of that. I have been unemployed ever since. My family and I have been living in our vehicles behind WorkNet for a while now.

About a couple of weeks ago Patty Velez saw me walking around and was nice enough to come speak to me and ask about my life like small talk. She informed me of all the services WorkNet under the WIOA has to offer.

The very next day I went to WorkNet the following day and was right away assisted with the process on receiving services. Christine took her time to explaining the process and assisted me with CalJOBS. Submitted the Intensive Service Packet and right away received a call from my Case Manager Kristina Garcia, she introduced herself as my Case Manager and also
explained the process. Within the week I was enrolled and meeting with Kristina to forward my resume to Patty Velez for job assists.

The first interview was a bust, which was ok because it wouldn’t have been a good fit anyway. Patty gave me advice on the interview and a few days later I was sent on my second and within a few days I was notified I was offered a position with Patty’s companies. As of Monday, 10/26/2020, I will finally be employed and able to work towards not being homeless.”

Participant Name: Jorge Uribe Castro
City, State: Lodi, CA
Program: WIOA Title I: X Adult ___Dislocated Worker

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Food Service/ Agriculture</td>
<td>Industrial</td>
</tr>
<tr>
<td>Job Category</td>
<td>Cashier/ Farmworker</td>
<td>Welder</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$15/hr</td>
<td>$20/hr</td>
</tr>
</tbody>
</table>

How the AJCC helped the participant achieve his/her goals:

When entering the program Jorge’s goals were to start his career. He was less than a year out of high school, only having done a couple of jobs including working at McDonald’s and briefly in the fields. He knew he wanted to be a welder.

The WorkNet center helped Jorge in attending school he would otherwise not have afforded. The program was able to assist Jorge in paying for his vocational training program which he participated in for nearly 5 months. Jorge was enrolled in the adult program, after he completed his training, he was then assisted in refining his resume, and to look for work. Jorge had some struggles during his training. His Case Manager Claudia Fuentes, and the school supported and counseled him during the time when he began having car troubles and needed to fix his transportation issues. Now Jorge has been able to begin his career as a welder in the field he is passionate and skilled in. He is able to support himself, at a young age he reached his employment goal, and learned a skill which has made him employable in this economy.

Testimonial:

“I recommend the WorkNet program a lot. It helped me pay for my training that I couldn’t afford. Without it I would only be able to get a minimum wage job, and I wouldn’t have my career. I am very thankful.”

Participant Name: Anthony Duarte
City, State: Stockton, CA.
Program: WIOA Title I: ___Adult X Dislocated Worker
How the AJCC helped the participant achieve his/her goals:

Anthony was working at Comcast, and he had a hard time finding employment after he got laid off. He worked his way up in management position at Comcast, but he never received any certificate, which made it harder for him to get back in the workforce in the same field. He came in to WorkNet to receive services in helping him get a residential and return to project management.

Case Manager Ron McInnis guided participant throughout the program’s process, and throughout the completion of his classroom training. WorkNet program provided him services in classroom training, and he attended Process Management Certificate program at New Horizons. He completed the training, and he was able to receive his certificate of completion. He secured a position in project management a month after graduation. His starting salary is a livable wage and he has opportunity for growth.

Testimonial:

“The training assistance that I received through the help of WorkNet program is very good, and it helped me received my certificate that helped me land my new job.”

Participant Name: Magaly Barrera

City, State: Lathrop, CA

Program: WIOA Title I: X Adult ___ Dislocated Worker

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Job Category</td>
<td>Cashier / Sanitation</td>
<td>Industrial Material Mover</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$10.50</td>
<td>$20.00</td>
</tr>
</tbody>
</table>

How the AJCC helped the participant achieve his/her goals:

Magaly is a single parent raising an infant, and she was only working a part time job, and was making only $720.00 per month. She did have previous driving experience in Arizona, and she came in to WorkNet to receive services in helping her achieve a training in Class “A” Truck Driver.

Through the guidance and encouragement of her Case Manager Eleanor, participant was able to take the Class “A” Commercial Driver Program offered at Advance Bus & Truck School in Stockton. Magaly had family medical issues, but she overcame each obstacle with perseverance all while attending to her young son. Magaly achieved her Class “A”
Commercial Driver's License. She is now working at Waste Management and is making $20.00 per hour. The training program improved her life and enables her to be the sole support of herself and her son. She is very grateful for the opportunity.

Testimonial:

"I have been very happy with the help I received with the Manteca WorkNet / Ellie's confidence and assistance with me completing schooling and obtaining a full time job. With all of my family's medical issues, I still was able to reach my goal. I would recommend WorkNet to others. Thank you so much for this opportunity. Thank you again for everything!!"

Participant Name: Gary Filippula
City, State: Lathrop, CA
Program: WIOA Title I: ___Adult  X_ Dislocated Worker

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Towing Company</td>
<td>Industrial Material Mover</td>
</tr>
<tr>
<td>Job Category</td>
<td>Tow Truck Driver</td>
<td>Commercial Truck Driver</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$18.00</td>
<td>$20.00</td>
</tr>
</tbody>
</table>

How the AJCC helped the participant achieve his/her goals:

Gary worked for his family's towing company and the company closed and he wanted to obtain a Class "A" Driver's License, due to his many years of being a Tow Truck Driver, he wanted a career that was not so high risk. He had a goal of obtaining his Class "A" Driver's License.

Since Gary had previous driving experience, and he was confident in his safe driving ability, Case Manager Eleanor guided Gary through in completing the program's process, and he was interested in obtaining classroom training for the Class "A" Truck driving program. Commercial Driver Program offered at Advance Bus & Truck School in Stockton. Gary was enrolled on August 19, 2019. Gary had a serious family issue, but he overcame and completed his training October 17, 2019. He was hired by Lori's Water Truck company in Manteca at $25 per hour, but this job didn't last long. However, he found another job, and he is now working for Piedra Fina hauling Marble Slabs and earning $20 per hour. He drives through-out the Bay Area. The training program improved his life and enables him to support his wife and himself. Gary is very grateful for the opportunity.

Testimonial:

Gary was very happy with the services that he received from WorkNet, saying, "Thank you, Eleanor for all your help, and for helping me improve my life."
Participant Name: Carlos Quiroz Reyes
City, State: Stockton, CA
Program: WIOA Title I: X Adult  Dislocated Worker

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td></td>
<td>Transportation</td>
</tr>
<tr>
<td>Farmworker</td>
<td></td>
<td>Commercial Driver</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$15/hr</td>
<td>$21/hr</td>
</tr>
</tbody>
</table>

How the AJCC helped the participant achieve his/her goals:

When entering the program Carlos’ goals were to improve his life circumstances. He wanted to get out of the fields, have a stable career, no longer be bouncing from working crop to crop depending on the season/weather, getting laid off, earning little more than minimum wage. Carlos had obtained his high school diploma after having gone back to school as an adult. He wanted to better himself, and he wanted to continue on with an education and pursue a vocational training program.

Carlos was co-enrolled with our partner agency CHD. The center staff assisted Carlos by informing him of the programs that were available to him. He was enrolled in farmworker services program for CHD and later in the adult program for WorkNet. As a result, Carlos was able to receive supportive services for rent and utilities from our partner agency while he was attending training to obtain his Class "A" license which was paid for by WorkNet. Since the center was able to help the participant while he was in training, he wasn’t as stressed since he was not working during this time and not receiving any kind of unemployment. His Case Managers from WorkNet, Claudia Fuentes and Rehana Zaman of CHD, both provided him moral support along the way, and were encouraging him in reaching his training and employment goals. Carlos was also assisted by the AJCC center staff in helping him find employment after his training. Carlos was able to obtain employment earning $21/hr. Carlos and his family’s lives were improved financially. Carlos had his third child born right after he completed his training, he is now able to better provide for his family, have a career, have employer paid benefits, have retirement savings, all of which have and will continue to improve his and his family’s lives.

Testimonial:

"I want to thank Claudia, and Rehana for all the help that I they provided me! I truly am grateful for all they have done for me."

Participant Name: Jennifer Garcia
City, State: Lodi, CA
Program: WIOA Title I: X Adult  Dislocated Worker

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration</td>
<td></td>
<td>Administration</td>
</tr>
</tbody>
</table>
How the AJCC helped the participant achieve his/her goals:

Jennifer's goal was to obtain a job in Human Resources, the field she got her BA degree in. She had been searching for work and had difficulties finding a job on her own, so she came to the WorkNet Center to obtain assistance.

She knew she needed a job where she could get experience and use her knowledge from school that could be applied and could help her establish her career in the profession she was very interested in.

Jennifer met with Claudia her WorkNet Case Manager, who was able to assist and guided her throughout the completion of the program's requirements and; together they developed a career plan for Jennifer taking into account her education and lack of work experience in her field of choice, it was determined that the On-the-Job Training (OJT) would be a good choice for her as it would help her get the needed hands on training which she lacked. With the OJT incentive in hand, Jennifer was able to be more competitive in her job search strategy.

The On-the-Job Training program allowed Jennifer to obtain employment with a Company where she will be able to utilize what she learned in school and get the hands on training needed for her to advance her career. She is earning a living wage in a field that she studied for in college and enjoys very much.

Testimonial:

"Trust the process of the program, the outcome is worth it."

Participant Name: Arvett Hill
City, State: Stockton, CA
Program: WIOA Title I: X Adult _____Dislocated Worker

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Homeless/Drug Rehab</td>
<td>Transportation/Social Service</td>
</tr>
<tr>
<td>Job Category</td>
<td></td>
<td>Delivery Driver/House Manager</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$0</td>
<td>$15.00/Free Room &amp; Board</td>
</tr>
</tbody>
</table>

What were the goals of the participant when entering the program?

Arvett came into the San Joaquin County WorkNet to receive assistance in finding and obtaining employment. Arvett was laid off from his job and became homeless. He lived out in the streets for 6 months and got into drugs. He went into the Drug Recovery Center and was put into the Drug Rehab program. He was lost and no direction when he came into the San Joaquin WorkNet AJCC. He didn’t know where to start and he was afraid to even ask for help.
Arvett attended the Orientation and met with Case Manager Belinda. Arvett completed the program’s process and he was determined suitable for classroom training. He attended the Truck Driving training with Academy of Truck Driving, and while he was attending, he encountered some problems. His Case Manager provided him with extensive counseling and lots of encouragement to make sure he did not give up in obtaining his goals. Arvett completed the classroom training and received a Certificate of Completion. He took a driving test with DMV to obtain the Class “A” license, but he failed. With the help of his Case Manager, Arvett found employment and worked as a Machine Operator for Masonite and after a few months he found another job with Dedicated Delivery Driver Pro as a Delivery Driver and he’s been working for the company for almost a year now. The training and services that Arvett received from San Joaquin County WorkNet helped him obtain his employment goal and at the same time it helped him turn his life around. He was able to find steady employment and he is earning sufficient wages, and he was also able to buy a car. He also obtained a job with Sober Living Environment as an Assistant House Manager where he receives free room on board in lieu of his service.

Testimonial:

“My experience with the San Joaquin County WorkNet was great! The services that I received from the program and the encouragement that my Case Manager Belinda had provided me made me able to get through the obstacles that I was in and made me a better person and a productive member of the society again. I also got my Class “A” permit again and I am currently preparing for the Class “A” driving test. I am grateful for all the help that the San Joaquin County WorkNet provided me, because of them I was able to turn my life around!”
EMPLOYER TESTIMONIALS

Business Name: Dialysis & Pheresis Technologies, Inc.
Employer Contact: George Moya (209) 470-3277

“It has been amazing working with the WorkNet program. We have developed a great relationship, and it's been great working with them. We hire Nurses, and the program is able to provide us with great candidates. Job Developer Patty Velez has been great in helping us. We will keep moving forward in hiring candidates through the WorkNet program. It's been great receiving services through the OJT program!”

Business Name: Home Buyers Realty
Employer Contact: Ron Cedillo (209) 321-0445

“I have been using the WorkNet services for many years. I am very grateful of the services that I receive from the program. I have hired candidates through the OJT program, and I still continue to do so. All the individuals that I hired are still working for our company for many years now. I received great assistance from Patty Velez, and she helps with anything I need regarding the OJT program.

Business Name: Premier Finishing
Employer Contact: Mike Morales (209) 982-5585

“My experience working with the WorkNet program has been very positive. The assistance that in pre-screening candidates for us has been a great help especially in this time of pandemic. It makes it easier for us to screen, and hire clients. The OJT program is a huge help for our business as well. I am glad that we are able to hire, and put individuals to work. It has always been easy for us to connect with Patty Velez, and she is quick to provide us the help that we need.”

Business Name: Advance Bus, and Truck School
Employer Contact: Woodrow Lucas (209) 470-4751

“I am enjoying the opportunity to being able to hire clients through the WorkNet program. The OJT program has been beneficial for our business, and it help us continue to grow, and putting individuals to work”.

Business Name: Simwon
Employer Contact: Eunice Lee (209) 554-5192

Our company has been working with WorkNet for many years now. The services that we receive in pre-screening individuals have been a great help for us in making a decision in hiring. The candidates that we hire through the OJT program are working great. Patty Velez has been a great help as well. We appreciate the WorkNet program, and we are pretty satisfied with the services.”

33
ITEM #2

APPROVAL OF 2021 WORKFORCE DEVELOPMENT BOARD MEETING SCHEDULE
DATE: December 9, 2020

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: APPROVAL OF 2021 WORKFORCE DEVELOPMENT BOARD MEETING SCHEDULE

IT IS RECOMMENDED:

That the Workforce Development Board (WDB) approve the attached 2021 Workforce Development Board Meeting Schedule.

REASONS FOR RECOMMENDATION:

Historically, the Workforce Development Board (WDB) approved an 11 meetings per year schedule that reflected monthly meetings through October with a combined November/December meeting. This provided the flexibility, allowing the WDB to take appropriate action on time-sensitive agenda items as required by the State. In 2016, the Board recognized that monthly meeting were not necessary and a more strategic schedule was developed to coincide with specific activities required of the Local WDB.

For the first six months of 2020, there were a number of specific activities required of the Local WDB that were time-sensitive and required WDB and San Joaquin County Board of Supervisors approval with a relatively short turn-around time. The scheduling of WDB meetings to facilitate the timely completion of critical components required under the Workforce Innovation and Opportunity Act (WIOA) will ensure the WDB's compliance with State and federal requirements.

Program year 2021 marks the sixth year of WIOA implementation. Although the WIOA implementation would carry a heavy agenda, WDB meeting activity will not be as demanding as it was during PY 2016 through PY 2019. The 2021 WDB meeting schedule will only require six (6) meetings with the critical tasks anticipated. However, policies and procedure directives from the U.S. Department of Labor and the State WDB may require the scheduling of an additional meeting. If an additional meeting is needed to meet a specific unexpected deadline imposed by the State, Department of Labor or other funding source, a meeting could be scheduled. There will be sufficient time to notify the WDB and schedule the meeting.

Approval of this WDB meeting schedule should enable the Board to act in a timely manner to meet all WIOA regulatory and statutory requirements.
FISCAL IMPACT:
There is no fiscal impact for the approval of the 2021 Workforce Development Board Meeting Schedule.

ACTION TO BE TAKEN FOLLOWING APPROVAL:
1. Immediately release and publicize the approved meeting schedule.

ACTION TAKEN: APPROVED: _______  DISAPPROVED: _______  OTHER: _______

BY: ___________________________________________  DATE: ____________________

MOTIONED BY: ________________________________  SECONDED BY: ____________________

YES: __________________________________________

NO: __________________________________________
WORKFORCE DEVELOPMENT BOARD MEETING SCHEDULE 2021

<table>
<thead>
<tr>
<th>MONTH</th>
<th>SCHEDULED MEETING DATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>February</td>
<td>February 24, 2021 @ 7:30 A.M.</td>
</tr>
<tr>
<td>March</td>
<td>March 24, 2021 @ 7:30 A.M.</td>
</tr>
<tr>
<td>May</td>
<td>May 26, 2021 @ 7:30 A.M.</td>
</tr>
<tr>
<td>July</td>
<td>July 7, 2021 7:30 A.M.</td>
</tr>
<tr>
<td>August</td>
<td>August 25, 2021 7:30 A.M.</td>
</tr>
<tr>
<td>October</td>
<td>October 27, 2021 @ 7:30 A.M.</td>
</tr>
<tr>
<td>*November/December</td>
<td>December 8, 2021 @ 7:30 A.M.</td>
</tr>
</tbody>
</table>

*November/December board meeting will be combined
PRESENTATIONS

P-1  ONE-STOP OPERATOR REPORT
P-2  2019-20 PERFORMANCE
P-3  LOCAL AND REGIONAL 4-YEAR PLAN
P-4  HIGH SCHOOL APPRENTICESHIP PROGRAM
P-5  NEW STOCKTON WORKNET BUILDING UPDATE
COMMITTEE REPORT

C-1 JOB READINESS TRAINING PROGRAM UPDATE
INFORMATION ITEM #1

WORKNET CENTER CUSTOMER SERVICE SURVEY
DATE: December 9, 2020
TO: Workforce Development Board
FROM: John M. Solis, Executive Director
SUBJECT: WORKNET CENTER CUSTOMER SERVICE SURVEY

I. SUMMARY: The following is a summary of the information item.

1. WorkNet Center Customer Service Survey

   The WorkNet Center Customer Service Survey is a continuous improvement tool designed to collect information and feedback from customers.
Report for AJCC Customer Satisfaction Survey

Response Counts

Completion Rate: 98.8%

Complete 973
Partial 12

Totals: 985
1. What is the purpose of your visit to San Joaquin County WorkNet today?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Job Search</td>
<td>64.8%</td>
<td>586</td>
</tr>
<tr>
<td>Unemployment/EDD Services</td>
<td>16.2%</td>
<td>146</td>
</tr>
<tr>
<td>Disability</td>
<td>0.9%</td>
<td>8</td>
</tr>
<tr>
<td>Other (Please Specify)</td>
<td>18.1%</td>
<td>164</td>
</tr>
</tbody>
</table>

Totals: 904
2. Did you receive the service(s) to meet your needs?

93% Yes

7% If No, why?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>92.8%</td>
<td>803</td>
</tr>
<tr>
<td>If No, why?</td>
<td>7.2%</td>
<td>62</td>
</tr>
</tbody>
</table>

Totals: 865
3. How helpful was the America's Job Center/WorkNet Center staff?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Extremely Helpful</td>
<td>59.0%</td>
<td>510</td>
</tr>
<tr>
<td>Very Helpful</td>
<td>28.1%</td>
<td>243</td>
</tr>
<tr>
<td>Somewhat Helpful</td>
<td>9.7%</td>
<td>84</td>
</tr>
<tr>
<td>Not As Helpful</td>
<td>2.1%</td>
<td>18</td>
</tr>
<tr>
<td>Not At All Helpful</td>
<td>1.0%</td>
<td>9</td>
</tr>
</tbody>
</table>

Totals: 864
4. Overall, how satisfied or dissatisfied are you with AJCC/WorkNet?

![Pie chart showing satisfaction levels.](image)

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Very Satisfied</td>
<td>76.6%</td>
<td>656</td>
</tr>
<tr>
<td>Somewhat Satisfied</td>
<td>13.0%</td>
<td>114</td>
</tr>
<tr>
<td>Neither Satisfied nor Dissatisfied</td>
<td>6.8%</td>
<td>58</td>
</tr>
<tr>
<td>Somewhat Dissatisfied</td>
<td>1.6%</td>
<td>14</td>
</tr>
<tr>
<td>Very Dissatisfied</td>
<td>2.0%</td>
<td>17</td>
</tr>
</tbody>
</table>

Totals: 856
5. Do you have any other comments, questions, or recommendations on how we can improve our services?
6. Would you like to be contacted about your answers?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>25.0%</td>
<td>212</td>
</tr>
<tr>
<td>No</td>
<td>75.0%</td>
<td>636</td>
</tr>
</tbody>
</table>

Totals: 848
INFORMATION ITEM #2

SUCCESS STORIES
DATE: December 9, 2020

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: SUCCESS STORIES

I. SUMMARY: The following is a summary of the information item.

1. Success Stories

   Success Stories of Individuals who have gone through our program and have successfully transitioned into self-sufficient employment.
INDIVIDUAL PARTICIPANT SUCCESS STORY

Participant Name: Magaly Barrita

Participant’s City, State: Stockton, CA.

Military Service: ☐ Veteran ☐ National Guard ☐ Spouse X None

Program: ☐ WIOA Title I: Dislocated Worker ☐ X Adult
☐ AB109
☐ Additional Assistance Grant

<table>
<thead>
<tr>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industry/Sector</td>
<td>Cashier / Sanitation</td>
</tr>
<tr>
<td>Job Category</td>
<td>CSR / Clean Up</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$10.50</td>
</tr>
</tbody>
</table>

1. What were the goals of the participant when entering the program?

Magaly is a single mother raising an infant, she was only working a part time job making $720.00 per month when she came to the Manteca WorkNet Center for assistance. She had some experience driving a truck when she lived in Arizona and really enjoyed it. She came to the WorkNet Center to inquire if training assistance would be available for her to obtain her Class A License and become a Truck Driver.

2. Describe how the workforce center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the participant and his/her family’s live(s)?

The center staff reviewed all the requirements to become a truck driver as well as what the job would entail. Staff had to ensure that she understood what would be required and what support she had in place to assist with childcare etc. In order to ensure that she was successful it was important that she had all the information to make informed decisions. Magaly has a good support system at home and with the guidance and encouragement of her Case Manager Eleanor, she was able to take the Class “A “Commercial Driver Program offered at Advance Bus & Truck School in Stockton. The training was not an issue but she did encounter some family medical issues while in training which she had to overcome, her case manager was with her every step of the way making sure she had the necessary resources and working with the school to ensure that she did not get behind. With perseverance and hard work, Magaly achieved her Class “A” Commercial Driver’s License. She is now working at Waste Management and is making $20.00 per
hour. The training program improved her life and enables her to be the sole support of herself and her son. She is very grateful for the opportunity.

3. Quote from Participant:

“I have been very happy with the help I received with the Manteca WorkNet, Ellie's confidence and assistance with me completing schooling and obtaining a full time job. With all of my family's medical issues, I still was able to reach my goal. I would recommend WorkNet to others. Thank you so much for this opportunity.”

Thank you again for everything!!
INDIVIDUAL PARTICIPANT SUCCESS STORY

Participant Name: Jorge Uribe Castro
Participant's City, State: Lodi, CA

Military Service: ___Veteran ___National Guard ___Spouse X None
Program: WIOA Title I: X Adult _____ Dislocated Worker _____ Youth
AB109
Additional Assistance Grant

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Food Service/ Agriculture</td>
<td>Industrial</td>
<td></td>
</tr>
<tr>
<td>Job Category</td>
<td>Cashier/ Farmworker</td>
<td>Welder</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$15/hr</td>
<td>$20/hr</td>
</tr>
</tbody>
</table>

1. What were the goals of the participant when entering the program?

When entering the program Jorge’s goal was to continue working towards a career as a welder and needed help getting training. He was less than a year out of high school, and his work experience consisted of working at McDonald’s and briefly in the fields. He knew he needed to continue his education in order to get a good job and not get stuck doing entry levels jobs.

2. Describe how the workforce center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the participant and his/her family’s lives?

The Lodi Worknet center staff helped Jorge ensure that Welding was the right career option for him. Upon registration, Jorge completed a series of assessments and then interviewed several welders to ensure he was selecting the right training. His case manager reviewed the labor market information and all the job duties that this vocation would entail. After a thorough review Jorge, was convinced he was making the right choice. Through the WIOA Title I program he was able to attend school he would not have otherwise been able to afford. The program was able to assist Jorge in paying for his vocational training, which he participated in for nearly 5 months. During his training, Jorge experienced some struggles, his case manager Claudia Fuentes, counseled him and helped him get the necessary support from the school to address his struggles. He also had transportation issues as his car broke down and needed to get fixed, his case manager helped him address the repair issues and helped him not get overwhelmed and give up. With her help he was able to successfully complete his training. Upon completion, he was given assistance refining his resume, and looking for employment. Jorge has been able to begin his career as a welder, he was hired at a company with a beginning wage of $20.00 per hour in the field he is passionate and skilled in. He was able to break the cycle of working entry level jobs and can now support himself at his young age. He has

3. Please include a quote from the Participant about his/her experience if possible.

"I recommend the Worknet program a lot. It helped me pay for my training that I couldn’t afford. Without it I would only be able to get a minimum wage job, and I wouldn’t have my career. I am very thankful.”
INFORMATION ITEM #3

THE WORKNET NETWORK NEWSLETTER
DATE: December 9, 2020

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: THE WORKNET NETWORK NEWSLETTER

I. SUMMARY: The following is a summary of the NetWork Newsletter information item.

The strategic objective of this Newsletter is to promote the Workforce Development Board’s WorkNet One-Stop Center Service Delivery System, and build a better awareness of the multi-agency Workforce Development Delivery System in San Joaquin County, including its required partners and all its programs, services and available resources. The targeted audience is all the federal, State and Local Stakeholders, including, but not limited to:

- Required and Strategic Partner Agencies
- Federal, State and Local Elected Officials
- Federal and State Workforce Development Agencies
- WorkNet Center staff and Partner Agency personnel
- Community Service Organizations
- Friends and Associates

Every other month, the NetWork Newsletter will provide articles on new programs that are developed as a result of new grant funding or new legislation. It includes feature stories celebrating the success of our customers and the agencies that facilitate the delivery of services.

The fourth release will be sent in early December 2020.

Please take the time to complete the survey at the bottom of the newsletter. As an engaged WDB member, your feedback and direction will be greatly appreciated. We also encourage you to forward it to friends and associates.

Thank you for your continuing support.
INFORMATION ITEM #4

SAN JOAQUIN COUNTY LABOR MARKET INFORMATION SNAPSHOT
DATE: December 9, 2020

INFORMATION ITEM: 4

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: SAN JOAQUIN COUNTY LABOR MARKET INFORMATION SNAPSHOT

I. SUMMARY: The following is a summary of the information item.

Attached, you will find the San Joaquin County (SJC) labor market review. The Snapshot has been developed by Employment and Economic Development Department (EEDD) staff for the San Joaquin County Workforce Development Boarc. The data and information is provided by the California Employment Development Department (EDD).

The first chart details the Unemployment Rate of San Joaquin County, California, and the United States for October 2019 to October 2020. The second chart details the Unemployment Rate of San Joaquin County down to the sub-county areas — cities and other Census Designated Places (CDPs). The third chart details San Joaquin County as part of the San Joaquin Valley and Associated Counties Regional Planning Unit (RPU). The RPU is comprised of all counties in the San Joaquin Valley and is one of 14 RPU's designated by the State. Page two of the SJC Snapshot details the Labor Force and Industrial Employment in San Joaquin County and provides data for three months prior, and also uses the benchmark from twelve from the data being available.

It is anticipated that the San Joaquin County LMI Snapshot will be provided on a regular basis.
San Joaquin County, California, and the United States Unemployment Rates
October 2019 to October 2020

Sub County average unemployment rates for the county, cities, and municipalities.

<table>
<thead>
<tr>
<th>Area Name</th>
<th>Labor Force</th>
<th>Employment</th>
<th>Number</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>San Joaquin County</td>
<td>330,260</td>
<td>297,300</td>
<td>32,900</td>
<td>10.0%</td>
</tr>
<tr>
<td>August CDP</td>
<td>3,500</td>
<td>2,900</td>
<td>700</td>
<td>18.9%</td>
</tr>
<tr>
<td>Country Club CDP</td>
<td>4,800</td>
<td>4,000</td>
<td>800</td>
<td>16.3%</td>
</tr>
<tr>
<td>Escalon city</td>
<td>3,800</td>
<td>3,600</td>
<td>200</td>
<td>5.4%</td>
</tr>
<tr>
<td>Farmington CDP</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>French Camp CDP</td>
<td>1,200</td>
<td>1,000</td>
<td>100</td>
<td>10.7%</td>
</tr>
<tr>
<td>Garden Acres CDP</td>
<td>4,600</td>
<td>4,000</td>
<td>600</td>
<td>13.5%</td>
</tr>
<tr>
<td>Kennedy CDP</td>
<td>1,500</td>
<td>1,200</td>
<td>200</td>
<td>15.7%</td>
</tr>
<tr>
<td>Lathrop city</td>
<td>9,700</td>
<td>9,000</td>
<td>700</td>
<td>7.4%</td>
</tr>
<tr>
<td>Lincoln Village CDP</td>
<td>2,100</td>
<td>2,000</td>
<td>900</td>
<td>4.0%</td>
</tr>
<tr>
<td>Linden CDP</td>
<td>1,000</td>
<td>900</td>
<td>0</td>
<td>3.9%</td>
</tr>
<tr>
<td>Lockeford CDP</td>
<td>1,600</td>
<td>1,400</td>
<td>200</td>
<td>10.9%</td>
</tr>
<tr>
<td>Lodi city</td>
<td>29,800</td>
<td>27,300</td>
<td>2,500</td>
<td>8.5%</td>
</tr>
<tr>
<td>Manteca city</td>
<td>38,100</td>
<td>34,800</td>
<td>3,300</td>
<td>8.6%</td>
</tr>
<tr>
<td>Merced CDP</td>
<td>1,500</td>
<td>1,500</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Ripon city</td>
<td>7,300</td>
<td>6,800</td>
<td>400</td>
<td>5.8%</td>
</tr>
<tr>
<td>Stockton city</td>
<td>133,600</td>
<td>117,500</td>
<td>16,000</td>
<td>12.0%</td>
</tr>
<tr>
<td>Taft Mosswood CDP</td>
<td>400</td>
<td>300</td>
<td>0</td>
<td>10.7%</td>
</tr>
<tr>
<td>Tracy city</td>
<td>44,300</td>
<td>40,600</td>
<td>3,600</td>
<td>8.2%</td>
</tr>
</tbody>
</table>

COP - Census Designated Place

Counties In the San Joaquin Valley Quick Look

<table>
<thead>
<tr>
<th>County</th>
<th>Rank</th>
<th>Labor Force</th>
<th>Employed</th>
<th>Unemployed</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>San Joaquin</td>
<td>54</td>
<td>330,200</td>
<td>297,300</td>
<td>32,900</td>
<td>10.0%</td>
</tr>
<tr>
<td>Stanislaus</td>
<td>44</td>
<td>240,800</td>
<td>219,000</td>
<td>21,900</td>
<td>9.1%</td>
</tr>
<tr>
<td>Merced</td>
<td>47</td>
<td>116,500</td>
<td>105,700</td>
<td>10,900</td>
<td>9.3%</td>
</tr>
<tr>
<td>Madera</td>
<td>41</td>
<td>61,800</td>
<td>56,600</td>
<td>5,200</td>
<td>8.5%</td>
</tr>
<tr>
<td>Fresno</td>
<td>47</td>
<td>450,400</td>
<td>428,700</td>
<td>41,700</td>
<td>9.3%</td>
</tr>
<tr>
<td>Kings</td>
<td>47</td>
<td>56,300</td>
<td>51,100</td>
<td>5,200</td>
<td>9.3%</td>
</tr>
<tr>
<td>Tulare</td>
<td>56</td>
<td>193,800</td>
<td>172,600</td>
<td>21,200</td>
<td>10.9%</td>
</tr>
<tr>
<td>Kern</td>
<td>55</td>
<td>380,700</td>
<td>340,400</td>
<td>40,300</td>
<td>10.6%</td>
</tr>
<tr>
<td>Inyo</td>
<td>16</td>
<td>8,490</td>
<td>7,950</td>
<td>550</td>
<td>6.5%</td>
</tr>
<tr>
<td>Mono</td>
<td>53</td>
<td>7,270</td>
<td>6,560</td>
<td>720</td>
<td>9.9%</td>
</tr>
<tr>
<td>San Joaquin Valley</td>
<td>1,846,260</td>
<td>1,665,910</td>
<td>180,670</td>
<td>9.8%</td>
<td></td>
</tr>
</tbody>
</table>

San Joaquin County is part of the San Joaquin Valley and Associated Counties Regional Planning Unit (RPU) comprised of all counties in the San Joaquin Valley. Above is a comparison of all counties in the RPU. This WIOA Title I financial assistance program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Revised</td>
<td>Prelim</td>
<td>Month</td>
<td>Year</td>
<td></td>
</tr>
<tr>
<td>Civilian Labor Force (1)</td>
<td>328,000</td>
<td>319,700</td>
<td>320,700</td>
<td>330,200</td>
<td>3.0%</td>
</tr>
<tr>
<td>Civilian Employment</td>
<td>311,000</td>
<td>283,400</td>
<td>284,800</td>
<td>297,300</td>
<td>-4.4%</td>
</tr>
<tr>
<td>Civilian Unemployment</td>
<td>17,000</td>
<td>16,100</td>
<td>15,900</td>
<td>14,900</td>
<td>-8.4%</td>
</tr>
<tr>
<td>Civilian Unemployment Rate (CA)</td>
<td>5.2%</td>
<td>11.4%</td>
<td>11.2%</td>
<td>10.0%</td>
<td></td>
</tr>
<tr>
<td>(U.S. Unemployment Rate)</td>
<td>3.7%</td>
<td>11.3%</td>
<td>10.7%</td>
<td>9.0%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3.3%</td>
<td>8.5%</td>
<td>7.7%</td>
<td>6.6%</td>
<td></td>
</tr>
<tr>
<td>Total, All industries (2)</td>
<td>264,600</td>
<td>243,100</td>
<td>245,100</td>
<td>246,800</td>
<td>-0.7%</td>
</tr>
<tr>
<td>Total Farm</td>
<td>14,400</td>
<td>15,700</td>
<td>15,900</td>
<td>15,300</td>
<td>-3.6%</td>
</tr>
<tr>
<td>Total Nonfarm</td>
<td>250,200</td>
<td>227,400</td>
<td>229,200</td>
<td>231,500</td>
<td>-1.0%</td>
</tr>
<tr>
<td>Total Private</td>
<td>204,800</td>
<td>186,800</td>
<td>189,000</td>
<td>191,800</td>
<td>-1.5%</td>
</tr>
<tr>
<td>Goods Producing</td>
<td>35,500</td>
<td>32,100</td>
<td>32,100</td>
<td>31,800</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Mining, Logging, and Construction</td>
<td>15,700</td>
<td>13,000</td>
<td>13,000</td>
<td>13,100</td>
<td>0.8%</td>
</tr>
<tr>
<td>Mining and Logging</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>0.0%</td>
</tr>
<tr>
<td>Construction</td>
<td>15,600</td>
<td>12,900</td>
<td>12,900</td>
<td>13,000</td>
<td>-0.8%</td>
</tr>
<tr>
<td>Specialty Trade Contractors</td>
<td>9,200</td>
<td>8,600</td>
<td>8,700</td>
<td>8,900</td>
<td>-2.3%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>19,800</td>
<td>19,100</td>
<td>19,100</td>
<td>18,700</td>
<td>-2.1%</td>
</tr>
<tr>
<td>Durable Goods</td>
<td>9,500</td>
<td>8,300</td>
<td>8,400</td>
<td>8,400</td>
<td>-0.7%</td>
</tr>
<tr>
<td>Nondurable Goods</td>
<td>10,700</td>
<td>10,800</td>
<td>10,700</td>
<td>10,300</td>
<td>-3.7%</td>
</tr>
<tr>
<td>Food Manufacturing</td>
<td>5,500</td>
<td>5,800</td>
<td>5,800</td>
<td>5,900</td>
<td>-1.6%</td>
</tr>
<tr>
<td>Service Providing</td>
<td>216,700</td>
<td>195,300</td>
<td>197,100</td>
<td>199,700</td>
<td>-1.3%</td>
</tr>
<tr>
<td>Private Service Providing</td>
<td>171,300</td>
<td>154,700</td>
<td>156,900</td>
<td>160,000</td>
<td>-2.0%</td>
</tr>
<tr>
<td>Trade, Transportation &amp; Utilities</td>
<td>72,000</td>
<td>67,900</td>
<td>69,300</td>
<td>70,300</td>
<td>1.4%</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>12,600</td>
<td>12,000</td>
<td>12,000</td>
<td>12,000</td>
<td>0.0%</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>26,000</td>
<td>22,100</td>
<td>22,900</td>
<td>23,400</td>
<td>2.2%</td>
</tr>
<tr>
<td>Clothing &amp; Clothing Accessories Stores</td>
<td>2,000</td>
<td>1,200</td>
<td>1,300</td>
<td>1,400</td>
<td>7.7%</td>
</tr>
<tr>
<td>General Merchandise Stores</td>
<td>6,400</td>
<td>6,400</td>
<td>6,300</td>
<td>6,400</td>
<td>1.6%</td>
</tr>
<tr>
<td>Department Stores</td>
<td>1,500</td>
<td>1,100</td>
<td>1,100</td>
<td>1,200</td>
<td>9.1%</td>
</tr>
<tr>
<td>Transportation, Warehousing &amp; Utilities</td>
<td>33,400</td>
<td>33,800</td>
<td>34,400</td>
<td>34,800</td>
<td>1.5%</td>
</tr>
<tr>
<td>Transportation &amp; Warehousing</td>
<td>31,900</td>
<td>32,200</td>
<td>32,800</td>
<td>33,300</td>
<td>1.5%</td>
</tr>
<tr>
<td>Truck Transportation</td>
<td>7,300</td>
<td>6,900</td>
<td>7,300</td>
<td>7,300</td>
<td>0.0%</td>
</tr>
<tr>
<td>Warehousing &amp; Storage</td>
<td>19,400</td>
<td>19,300</td>
<td>19,400</td>
<td>19,900</td>
<td>2.6%</td>
</tr>
<tr>
<td>Information</td>
<td>1,600</td>
<td>1,500</td>
<td>1,500</td>
<td>1,500</td>
<td>0.0%</td>
</tr>
<tr>
<td>Financial Activities</td>
<td>8,100</td>
<td>7,600</td>
<td>7,500</td>
<td>7,600</td>
<td>1.3%</td>
</tr>
<tr>
<td>Finance &amp; Insurance</td>
<td>4,800</td>
<td>4,400</td>
<td>4,400</td>
<td>4,500</td>
<td>2.3%</td>
</tr>
<tr>
<td>Credit Intermediation &amp; Related Activities</td>
<td>2,100</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>0.0%</td>
</tr>
<tr>
<td>Professional &amp; Business Services</td>
<td>19,900</td>
<td>18,200</td>
<td>18,200</td>
<td>18,600</td>
<td>3.3%</td>
</tr>
<tr>
<td>Administrative &amp; Support &amp; Waste Services</td>
<td>13,000</td>
<td>11,400</td>
<td>11,500</td>
<td>11,900</td>
<td>3.5%</td>
</tr>
<tr>
<td>Educational &amp; Health Services</td>
<td>39,100</td>
<td>36,800</td>
<td>37,300</td>
<td>38,000</td>
<td>1.9%</td>
</tr>
<tr>
<td>Educational Services</td>
<td>4,700</td>
<td>3,900</td>
<td>3,900</td>
<td>4,100</td>
<td>5.1%</td>
</tr>
<tr>
<td>Health Care &amp; Social Assistance</td>
<td>34,400</td>
<td>32,900</td>
<td>33,400</td>
<td>33,900</td>
<td>1.5%</td>
</tr>
<tr>
<td>Leisure &amp; Hospitality</td>
<td>22,700</td>
<td>16,400</td>
<td>16,700</td>
<td>17,300</td>
<td>3.6%</td>
</tr>
<tr>
<td>Arts, Entertainment &amp; Recreation</td>
<td>2,600</td>
<td>1,400</td>
<td>1,400</td>
<td>1,600</td>
<td>14.3%</td>
</tr>
<tr>
<td>Accommodation &amp; Food Services</td>
<td>20,100</td>
<td>15,000</td>
<td>15,300</td>
<td>15,700</td>
<td>2.6%</td>
</tr>
<tr>
<td>Food Services &amp; Drinking Places</td>
<td>18,700</td>
<td>13,700</td>
<td>13,900</td>
<td>14,300</td>
<td>2.9%</td>
</tr>
<tr>
<td>Restaurants</td>
<td>18,000</td>
<td>12,600</td>
<td>12,900</td>
<td>13,300</td>
<td>3.1%</td>
</tr>
<tr>
<td>Other Services</td>
<td>7,900</td>
<td>6,300</td>
<td>6,400</td>
<td>6,500</td>
<td>1.6%</td>
</tr>
<tr>
<td>Government</td>
<td>45,400</td>
<td>40,600</td>
<td>40,200</td>
<td>39,700</td>
<td>-1.2%</td>
</tr>
<tr>
<td>Federal Government</td>
<td>3,200</td>
<td>3,700</td>
<td>3,700</td>
<td>3,400</td>
<td>-8.1%</td>
</tr>
<tr>
<td>Federal Government excluding Department of Defense</td>
<td>1,700</td>
<td>2,200</td>
<td>2,100</td>
<td>1,900</td>
<td>-13.6%</td>
</tr>
<tr>
<td>Department of Defense</td>
<td>1,500</td>
<td>1,500</td>
<td>1,500</td>
<td>1,500</td>
<td>0.0%</td>
</tr>
<tr>
<td>State &amp; Local Government</td>
<td>42,200</td>
<td>36,900</td>
<td>36,500</td>
<td>36,300</td>
<td>-0.5%</td>
</tr>
<tr>
<td>State Government</td>
<td>6,800</td>
<td>6,700</td>
<td>6,700</td>
<td>6,600</td>
<td>-1.5%</td>
</tr>
<tr>
<td>Local Government</td>
<td>35,400</td>
<td>30,200</td>
<td>29,800</td>
<td>29,700</td>
<td>-0.3%</td>
</tr>
<tr>
<td>Local Government Education</td>
<td>22,300</td>
<td>17,600</td>
<td>17,200</td>
<td>17,200</td>
<td>-0.0%</td>
</tr>
<tr>
<td>Local Government Excluding Education</td>
<td>13,100</td>
<td>12,600</td>
<td>12,600</td>
<td>12,500</td>
<td>-0.8%</td>
</tr>
<tr>
<td>County</td>
<td>7,900</td>
<td>7,800</td>
<td>7,900</td>
<td>7,800</td>
<td>-1.3%</td>
</tr>
<tr>
<td>City</td>
<td>3,800</td>
<td>3,400</td>
<td>3,400</td>
<td>3,400</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Districts plus Indian Tribes</td>
<td>1,400</td>
<td>1,400</td>
<td>1,300</td>
<td>1,300</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.
DIRECTOR'S REPORT
BOARD MEMBER QUESTIONS AND COMMENTS