

**AGENDA  
WORKFORCE DEVELOPMENT BOARD  
WEDNESDAY, JUNE 28, 2023**



***"Your Workforce Resource"***

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of California™



PATRICIA VIRGEN  
EXECUTIVE DIRECTOR

TONNIE MALLORY  
DEPUTY DIRECTOR

**COUNTY OF SAN JOAQUIN**  
EMPLOYMENT AND ECONOMIC DEVELOPMENT DEPARTMENT



**AGENDA  
WORKFORCE DEVELOPMENT BOARD  
WEDNESDAY, JUNE 28, 2023**

Dear Workforce Development Board Members:

Attached is your agenda for the Wednesday, June 28, 2023, meeting of the Workforce Development Board (WDB).

The meeting will be held:

DATE: Wednesday, June 28, 2023  
TIME: 7:30 a.m.  
PLACE: WorkNet Building  
6221 West Lane, Suite #105  
Stockton, CA

If you have any questions, please call me at 468-2245.

Sincerely,

A handwritten signature in cursive script that reads "Patricia Virgen".

PATRICIA VIRGEN  
EXECUTIVE DIRECTOR



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of California™

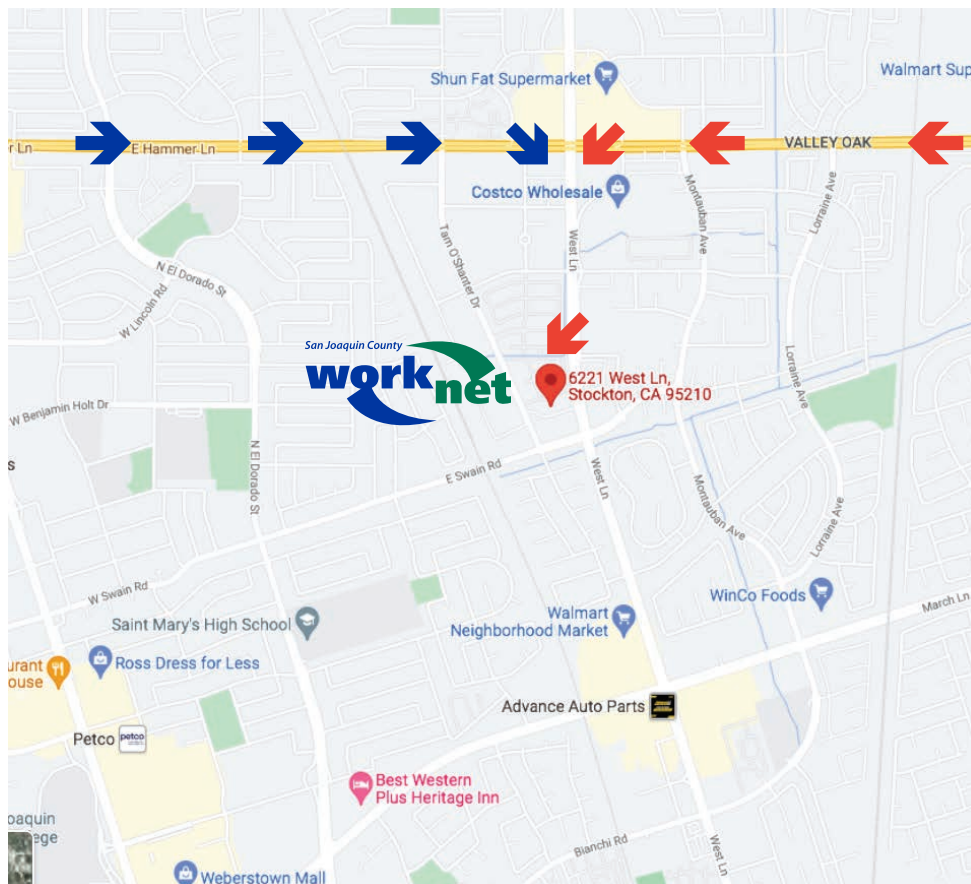
### From HWY 99

From **Highway 99**, take the **Hammer Lane West** exit. Head **westbound on Hammer Lane** and prepare to turn **LEFT** on West Ln from Hammer Lane (Next main intersection after Montebaun), to head **south on West Lane**. Using the right lane, you will pass one set of traffic lights on Hammertown, and then proceed to turn into our parking lot just before Swain. **Look for the WorkNet sign as a cue to turn into our parking lot.**

### From Interstate 5

From **Interstate 5**, take the **Hammer Lane West** exit. Head **eastbound on Hammer Lane** and prepare to turn **RIGHT** on West Ln from Hammer Lane (Next main intersection after Tam O'Shanter), to head **south on West Lane**. Using the right lane, you will pass one set of traffic lights on Hammertown, and then proceed to turn into our parking lot just before Swain. **Look for the WorkNet sign as a cue to turn into our parking lot.**

From Interstate 5



From HWY 99

**AGENDA**  
**WORKFORCE DEVELOPMENT BOARD**

June 28, 2023 - 7:30 a.m.  
Stockton WorkNet Center  
6221 West Lane, Suite 105  
Stockton, CA 95210

**ROLL CALL**

**APPROVAL OF MINUTES**

**STATEMENTS OF CONFLICT OF INTEREST**

**PUBLIC COMMENT**

**ACTION ITEMS**

- A-1 Approval of Agreement with the Fresno Regional Workforce Development Board to Accept Funding to Support the Creation of Structured Pathways to State-Approved Apprenticeship Programs for the Period of July 1, 2023, Through March 31, 2026, in the Amount of \$1,308,188
- A-2 Approval of Extended Agreement with Beaudette Consulting Inc., to Provide America's Job Centers of California "One-Stop Operator" Services for the Period July 1, 2023 Through June 30, 2025, Totaling \$26, 250

**PRESENTATION**

**COMMITTEE REPORTS**

**INFORMATION ITEMS**

- I-1 WorkNet Center Customer Service Survey
- I-2 Success Stories
- I-3 San Joaquin County Labor Market Information Snapshot

**DIRECTOR'S REPORT**

## **BOARD MEMBERS QUESTIONS AND COMMENTS**

### **\*\*\* PUBLIC COMMENT \*\*\***

Public Comments, limited to 250 words or less, may be submitted by sending an email to [wdbcomments@sjcworknet.org](mailto:wdbcomments@sjcworknet.org). **Please no personal attacks.**

Every effort will be made to read all comments received into the record, but some comments may not be read due to time limitations. Comments received after an agenda item will be made part of the official record on file.

If you need disability-related modification or accommodation in order to participate in this meeting, please contact Marina Juarez at (209) 468-3668 at least 48 hours prior to the start of the meeting.

### **ADJOURNMENT**

The next WDB meeting pending approval is scheduled for Wednesday, August 23, 2023.

This WIOA Title I - Financially Assisted Program or Activity is an Equal Opportunity Employer/Program. Auxiliary aids and services available upon request to individuals with disabilities. If you require special accommodation, please contact Marina Juarez at (209) 468-3668 at least one day in advance of the meeting. California Relay Service 711 or [1-800-735-2922](tel:1-800-735-2922) (English) [1-800-855-3000](tel:1-800-855-3000) (Spanish).

## **APPROVAL OF MINUTES**

**MINUTES  
OF THE  
WORKFORCE DEVELOPMENT BOARD**

April 12, 2023

WorkNet

6221 West Lane, Suite 105, Stockton, CA 95210

**WORKFORCE DEVELOPMENT BOARD MEMBERS PRESENT**

Diane Vigil, Chair

Gene Acevedo  
Troy Brown  
Jeff Dundas  
Mahalia Gotico  
Robert Gutierrez  
Jose Hernandez  
Foung Ly  
Dr. Lisa Aguilera Lawrenson

Michael Mark  
Tony Manor  
Robin Sanborn  
Sylvia Sanchez  
Julian Sepulveda  
Greg Vincelet  
Linda Wilcox  
Chris Woods

**MEMBERS ABSENT**

Lachelle Adams  
Lisa Craig  
Mayra Cuevas  
Jose Dominguez  
Les Fong

Terry Givens  
Gorgina Halaufia  
Raul Hernandez  
Henry Peralta

**GUESTS/STAFF PRESENT**

Patricia Virgen, Employment & Economic Development Dept.  
Alek Francovich, Employment & Economic Development Dept.  
Marina Juarez, Employment & Economic Development Dept.  
Tina LaBounty, Employment & Economic Development Dept.  
John Lutzow, Employment & Economic Development Dept.  
Megan McSwain, Employment & Economic Development Dept.  
Alejandra Mata, Employment & Economic Development Dept.  
Andrea Moccia, Employment & Economic Development Dept.  
Belinda Petate-Chan, Employment & Economic Development Dept.  
Kirin Virk, Office of the County Counsel

Guests who did not identify themselves may not be listed.

**ROLL CALL**

Chair Vigil called the meeting to order at 7:30 a.m. Roll call was taken, and a quorum of the Board was present.

## **APPROVAL OF MINUTES**

### **MOTION**

Ms. Wilcox moved, and Mr. Sepulveda seconded to approve the February 22, 2023, Workforce Development Board meeting minutes.

M/S/C unanimously. Jose Hernandez- Abstain

## **STATEMENTS OF CONFLICT OF INTEREST**

None.

## **PUBLIC COMMENT**

None.

## **ACTION ITEMS**

### **A-1 Approval of the Two-Year Modifications of San Joaquin County's Workforce Innovation and Opportunity Act Four Year Local Plan and Regional Plan for Program Years 2021-2024**

Ms. Virgen summarized information contained in the agenda item regarding the two-year modifications to the local and regional plans. She informed the board that both plans have been submitted to the State.

Mr. Hernandez asked if changes were made to reach people who might have lacked access to the program. Ms. Virgen explained that much of the program has returned to meeting in person, but staff often use cellphones and the CareerHub to contact interested individuals and program participants. The service allows staff to contact those who might not have convenient access to computers.

### **MOTION**

Mr. Hernandez moved, and Mr. Sepulveda seconded to approve the Two-Year Modification of San Joaquin County's Workforce Innovation and Opportunity Act Four Year Local Plan and Regional Plan for program years 2021-2024.

M/S/C unanimously.

### **A-2 Approval of Application for Local Area Subsequent Designation and Local Workforce Development Board Recertification Under Workforce Innovation and Opportunity Act for Program Years 2023-2025**



Mr. Lutzow summarized the information contained in the agenda item regarding the requirements for Local Area Subsequent Designation and Local Workforce Development Board Recertification. He informed the board that both the local area and the San Joaquin County Workforce Development Board meet the requirements, and the application would be submitted to the State, pending approval by the San Joaquin County Board of Supervisors.

Mr. Hernandez inquired about local performance relative to other workforce development boards in the San Joaquin Valley and Associated Counties Regional Planning Unit. Mr. Lutzow responded that performance varies throughout the region but emphasized that San Joaquin County continues to meet performance requirements.

### **MOTION**

Ms. Wilcox moved, and Mr. Sepulveda seconded to approve the application of Local Area Subsequent Designation and Local Workforce Development Board Recertification under Workforce Innovation and Opportunity Act for program years 2023-2025.

M/S/C – unanimously.

### **PRESENTATION**

None.

### **COMMITTEE REPORTS**

None.

### **INFORMATION ITEMS**

- I-1 WorkNet Center Customer Service Survey
- I-2 Success Stories
- I-3 San Joaquin County Labor Market Information Snapshot

### **DIRECTOR'S REPORT**

Ms. Virgen introduced Kirin Virk from the County Counsel's Office. She will be attending future Workforce Development Board Meetings to advise on parliamentary process. Ms. Virgen extended an offer to schedule a time for board members to tour the center, meet staff, and get more information.

## **BOARD MEMBERS QUESTIONS AND COMMENTS**

None.

## **ADJOURNMENT**

### **MOTION**

Mr. Hernandez moved, and Ms. Sanborn seconded to adjourn the meeting at 7:53 a.m.

M/S/C unanimously.

## **STATEMENTS OF CONFLICT OF INTEREST**

**PUBLIC COMMENT**

**ITEM #1**

**APPROVAL OF AGREEMENT WITH THE FRESNO REGIONAL WORKFORCE  
DEVELOPMENT BOARD TO ACCEPT FUNDING TO SUPPORT THE  
CREATION OF STRUCTURED PATHWAYS TO STATE-APPROVED  
APPRENTICESHIP PROGRAMS FOR THE PERIOD OF JULY 1, 2023,  
THROUGH MARCH 31, 2026, IN THE AMOUNT OF \$1,308,188**

DATE: June 28, 2023

ACTION ITEM: 1

TO: San Joaquin County Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: APPROVAL OF AGREEMENT WITH THE FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD TO ACCEPT FUNDING TO SUPPORT THE CREATION OF STRUCTURED PATHWAYS TO STATE-APPROVED APPRENTICESHIP PROGRAMS FOR THE PERIOD OF JULY 1, 2023, THROUGH MARCH 31, 2026, IN THE AMOUNT OF \$1,308,188.

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IT IS RECOMMENDED:

1. Approve the agreement with the Fresno Regional Workforce Development Board (FRWDB) to accept funding that supports the creation of structured pathways to state-approved apprenticeship programs, for the period of July 1, 2023, through March 31, 2026, in the amount of \$1,308,188; and
2. Authorize the Executive Director or Designee to sign and execute all necessary documents related to this agreement; and
3. Forward the recommendation and Agreement to the San Joaquin County Board of Supervisors for approval.

REASON FOR RECOMMENDATION:

The California Workforce Development Board (CWDB) oversees investments and policy initiatives to advance construction careers as a reliable pathway to the middle class for disadvantaged Californians. The High Road Construction Careers Resilient Workforce Fund (HRCC RWF) Program prioritizes partnerships that link local building and construction trades councils to workforce boards, community colleges, and community-based organizations, to create structured pathways that include a standard core curriculum and critical supportive services that lead to state-certified apprenticeships in a variety of crafts.

The FRWDB, in partnership with the Fresno-Madera-Kings-Tulare Building Trades Council (BTC), Kern-Inyo-Mono BTC, San Joaquin-Calaveras-Alpine BTC, and Stanislaus-Merced-Tuolumne-Mariposa BTC, applied for funding through the HRCC RWF to expand the Valley Build Multi Craft Core curriculum Pre-Apprenticeship training

model to serve Women, Eligible Language Learners, Justice Involved Individuals, Youth and other under Resourced Individuals and was awarded \$8,825,127 to support a regional based pre-apprenticeship training program.

The Valley Build HRCC RWF will provide Multi-Craft Curriculum pre-apprenticeship training and union referrals to 355 participants. Services will be implemented in four (4) project areas that mirror the boundaries of the regions four (4) BTC's. The project areas include Fresno, Madera, Kings and Tulare counties; Kern, Inyo, and Mono counties; San Joaquin, Calaveras, and Alpine counties; and Stanislaus, Merced, Mariposa and Tuolumne counties. This grant will significantly increase opportunities while developing a pool of skilled workers to strengthen regional and local economies throughout the Central Valley.

It is anticipated that with this funding, EEDD will serve 105 out of 355 program participants under one or more of the following priority populations:

- i. Disadvantaged Youth,
- ii. English Language Learners,
- iii. Justice Involved Individuals,
- iv. Women, or
- v. Under-Resourced Individuals.

EEDD staff will also provide the following activities:

- i. Case management to include:
  - a. Registration,
  - b. Assessments,
  - c. Enrollments and Co-Enrollment into WIOA Programs,
- ii. Physical Evaluations,
- iii. Referral to Other Services,
- iv. Development of Individual Employment Plans (IEPs),
- v. Soft Skills Training and Hard Skills Training,
- vi. Supportive Services
- vii. Application to Union Apprentice Programs,
- viii. Placement, and Post-Placement Follow Up

#### FISCAL IMPACT:

If approved by the Board of Supervisors, \$1,308,188 will be obligated for the provision of the HRCC RWF Valley Build Multi-Craft Core Curriculum Pre-Apprenticeship Training.

ACTION TO BE TAKEN FOLLOWING APPROVAL:

1. Board of Supervisors Action

July 11, 2023

ACTION TAKEN: APPROVED:\_\_\_\_\_ DISAPPROVED:\_\_\_\_\_ OTHER:\_\_\_\_\_

BY:\_\_\_\_\_ DATE:\_\_\_\_\_

MOTIONED BY:\_\_\_\_\_ SECONDED BY:\_\_\_\_\_

YES:\_\_\_\_\_

NO:\_\_\_\_\_



**ITEM #2**

**APPROVAL OF EXTENDED AGREEMENT WITH BEAUDETTE CONSULTING  
INC., TO PROVIDE AMERICA'S JOB CENTERS OF CALIFORNIA "ONE-STOP  
OPERATOR" SERVICES FOR THE PERIOD JULY 1, 2023 THROUGH JUNE  
30, 2025, TOTALING \$26,250**

DATE: June 28, 2023

ACTION ITEM: 2

TO: San Joaquin County Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: APPROVAL OF EXTENDED AGREEMENT WITH BEAUDETTE CONSULTING INC., TO PROVIDE AMERICA'S JOB CENTERS OF CALIFORNIA "ONE-STOP OPERATOR" SERVICES FOR THE PERIOD JULY 1, 2023 THROUGH JUNE 30, 2025, TOTALING \$26,250

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IT IS RECOMMENDED:

1. That the Workforce Development Board approve the recommendation to fund an extended agreement with Beaudette Consulting Inc., to provide America's Job Centers of California (AJCC) One-Stop Operator services funded under the Workforce Innovation and Opportunity Act (WIOA) for a two-year period and two annual allocations totaling \$26,250 for the periods of July 1, 2023, through June 30, 2024, followed by the period of July 1, 2024, through June 30, 2025, subject to the availability of funds and satisfactory performance; and
2. Authorize the Executive Director to sign all documents related to this action; and
3. Forward a recommendation to the San Joaquin County Board of Supervisors for final approval and execution.

REASON FOR RECOMMENDATION:

Since July 1, 2021, Beaudette Consulting Inc., (BCI), has been providing AJCC One-Stop Operator services in San Joaquin County. These services were secured as part of a State approved regional procurement effort through Madera County. Madera County issued a Request for Proposal (RFP) on December 18, 2020, to secure a WIOA Title I AJCC One-Stop Operator with services provided to the Local Workforce Development Boards (LWDBs) of the San Joaquin Valley Sub Region, made up of Kings, San Joaquin, Madera, Merced, and Stanislaus Counties. Beaudette Consulting Inc., (BCI) was selected as the Sub-Regional One Stop Operator. The current agreement with BCI expires June 30, 2023. Madera County, on behalf of the SJVAC Sub Region has negotiated an extended agreement through June 30, 2025.

Background

On May 1, 2023, the State released State Directive WSD22-13 establishing procedures for the selection of AJCC One-Stop Operators. The AJCC One-Stop Operator fulfills distinct and separate roles within the system, roles that must be clearly articulated as part of a competitive procurement and selection process as required by the WIOA.

In California, AJCC One-Stop Operators are responsible for coordinating service delivery among all AJCC required partners and service providers within the Local Workforce Development Area (LWDA). By having the AJCC One-Stop Operator act as the local service delivery coordinator, it allows LWDBs to focus on strategic planning and developing partnerships at the local and regional level.

The role and responsibilities of the AJCC One-Stop Operator include the following:

- Coordinating the service delivery of required AJCC partners and service providers.
- Ensuring the implementation of partner responsibilities and contributions agreed upon in the Memorandums of Understanding - Phase I and Phase II.
- Reporting to LWDBs on operations, performance, and continuous improvement recommendations.
- Implementing policies established by LWDBs.
- Adhering to all applicable federal and state guidance.

The AJCC One-Stop Operator may not perform any of the following:

- Convene system stakeholders to assist in the development of the local plan.
- Prepare and submit local plans.
- Be responsible for oversight of itself.
- Manage or significantly participate in the competitive selection process for an AJCC One-Stop Operator.
- Select or terminate AJCC One-Stop Operator, Adult and Dislocated Worker Career Services Providers, and Youth Service Providers.
- Negotiate local performance accountability measures.
- Develop and submit budget for activities of the Local Board in the Local Area.

The Directive requires LWDBs to regionally select an AJCC One-Stop Operator through a competitive process at least once every four years.

### Procurement Process

When selecting an AJCC One-Stop Operator, LWDBs are required to fully adhere to the federal procurement standards outlined in Uniform Guidance Sections 200.318-200.326, as well as local procurement policies. The procurement as follows is compliant with the aforementioned expectations.

On December 18, 2020, a sub-region of the San Joaquin Valley consisting of five LWDBs (San Joaquin, Stanislaus, Merced, Madera, and Kings County) collectively released an RFP, via Madera County with a closing date of February 16, 2021. Only one entity

submitted a proposal, and because there was not enough time to release an RFP for additional proposals, a single source justification was used.

One proposal was reviewed by representatives from the five participating LWDBs, and it was noted that they were listed by the California Workforce Association as a California Training Initiative-vetted consultant to provide capacity building and training services and was already familiar with some of the aspects around WIOA and WDBs. It was also noted that their qualifications and skills would assist them in engaging with the multiple partners within the AJCC and help strengthen the goals and objectives outlined in the RFP. The five LWDBs determined that the proposal was adequate to approve a two-year agreement with BCI.

Over the two years of the existing agreement, each of the five participating LWDBs evaluated BCI's performance of AJCC One stop Operator services annually, with all rating BCI as satisfactory or better on each of the five contract elements, and due to the lack of proposals during the original procurement, agreed to extend the agreement for the full period allowable under WSD22-13.

Approval of this recommendation will enable San Joaquin County to secure an AJCC One-Stop Operator as required under the WIOA and as required by the State.

FISCAL IMPACT:

If approved by the Board of Supervisors, \$26,250 will be obligated for the provision of WIOA One-Stop Operator Services (\$13,125 to be expensed in FY 2023-24 and \$13,125 to be expensed in FY 2024-25).

ACTION TO BE TAKEN FOLLOWING APPROVAL:

1. Board of Supervisors Action

July 11, 2023

ACTION TAKEN: APPROVED:\_\_\_\_\_ DISAPPROVED:\_\_\_\_\_ OTHER:\_\_\_\_\_

BY:\_\_\_\_\_ DATE:\_\_\_\_\_

MOTIONED BY:\_\_\_\_\_ SECONDED BY:\_\_\_\_\_

YES:\_\_\_\_\_

NO:\_\_\_\_\_

## **COMMITTEE REPORTS**

**Executive Committee**  
**Youth Council**  
**Apprenticeship Committee**

**INFORMATION ITEM #1**

**WORKNET CENTER CUSTOMER SERVICE SURVEY**

DATE: June 28, 2023

INFORMATION ITEM: 1

TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: WORKNET CENTER CUSTOMER SERVICE SURVEY

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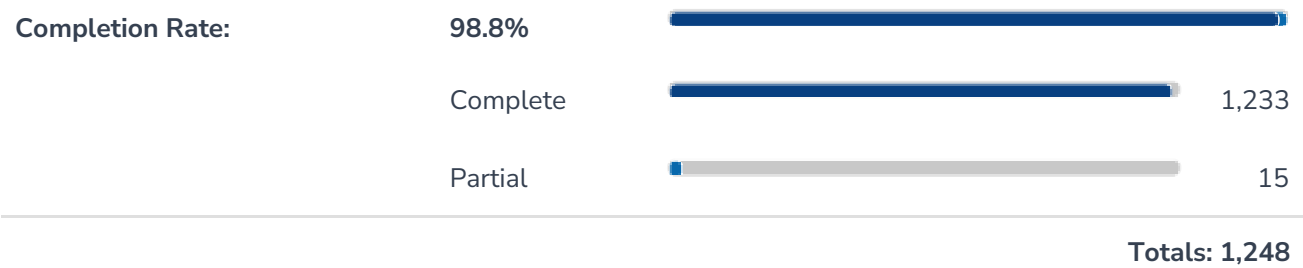
I. SUMMARY: The following is a summary of the information item.

1. WorkNet Center Customer Service Survey

The WorkNet Center Customer Service Survey is a continuous improvement tool designed to collect information and feedback from customers.

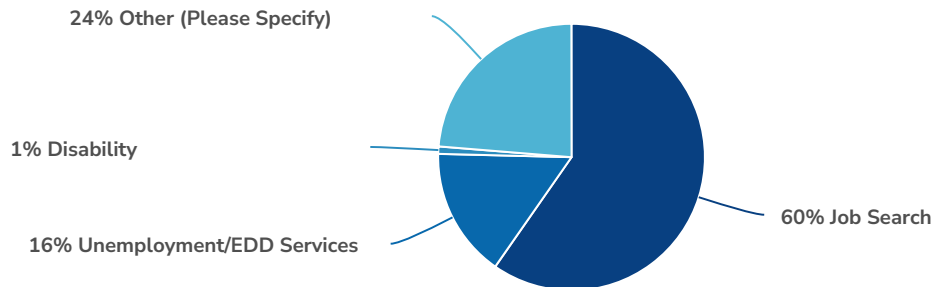
# Report for AJCC Customer Satisfaction Survey

## Response Counts





## 1. What is the purpose of your visit to San Joaquin County WorkNet today?

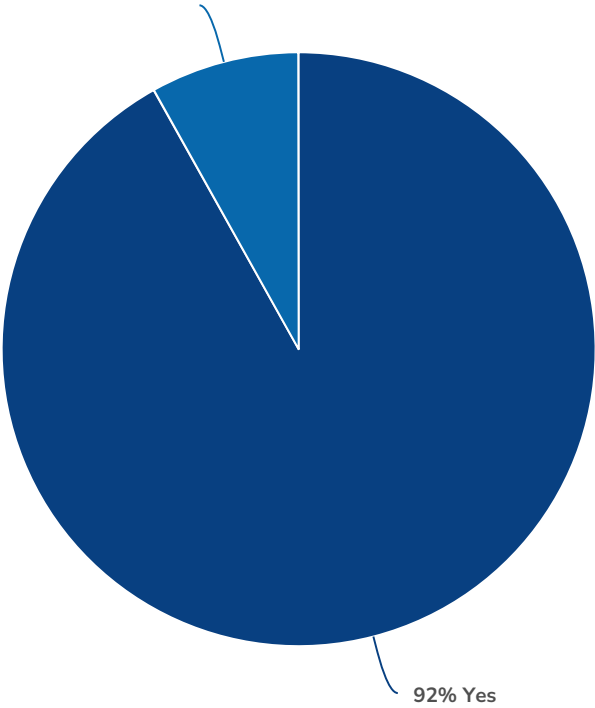


Value	Percent	Responses
Job Search	59.7% <div><div></div></div>	692
Unemployment/EDD Services	15.7% <div><div></div></div>	182
Disability	0.9% <div><div></div></div>	10
Other (Please Specify)	23.7% <div><div></div></div>	275

**Totals: 1,159**

2. Did you receive the service(s) to meet your needs?

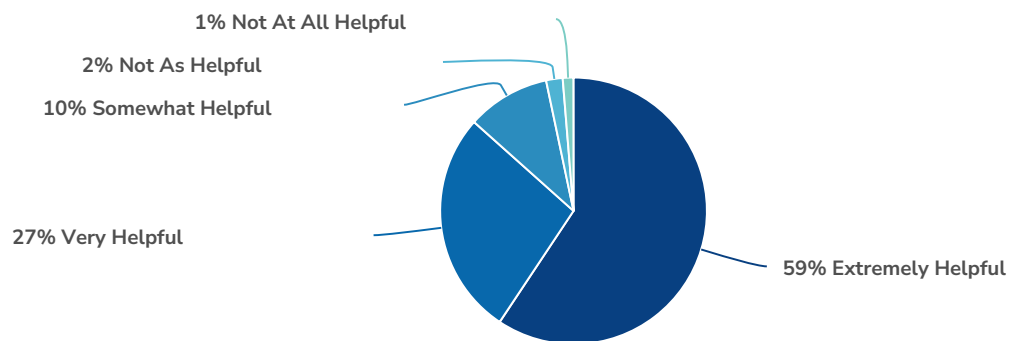
8% If No, why?



Value	Percent	Responses
Yes	91.9%	1,017
If No, why?	8.1%	90

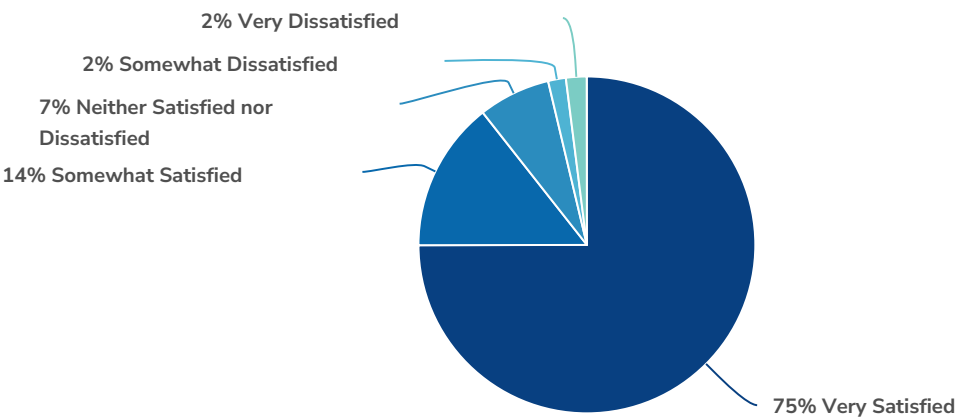
Totals: 1,107

### 3. How helpful was the America's Job Center/WorkNet Center staff?



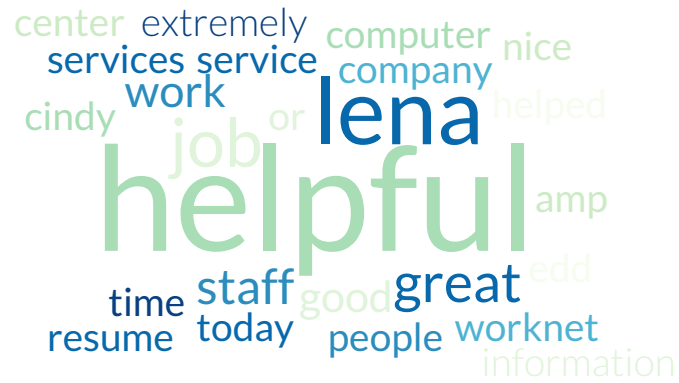
Value	Percent	Responses
Extremely Helpful	59.4% <div><div></div></div>	656
Very Helpful	27.3% <div><div></div></div>	301
Somewhat Helpful	10.1% <div><div></div></div>	111
Not As Helpful	2.0% <div><div></div></div>	22
Not At All Helpful	1.3% <div><div></div></div>	14
Totals: 1,104		

4. Overall, how satisfied or dissatisfied are you with AJCC/WorkNet?

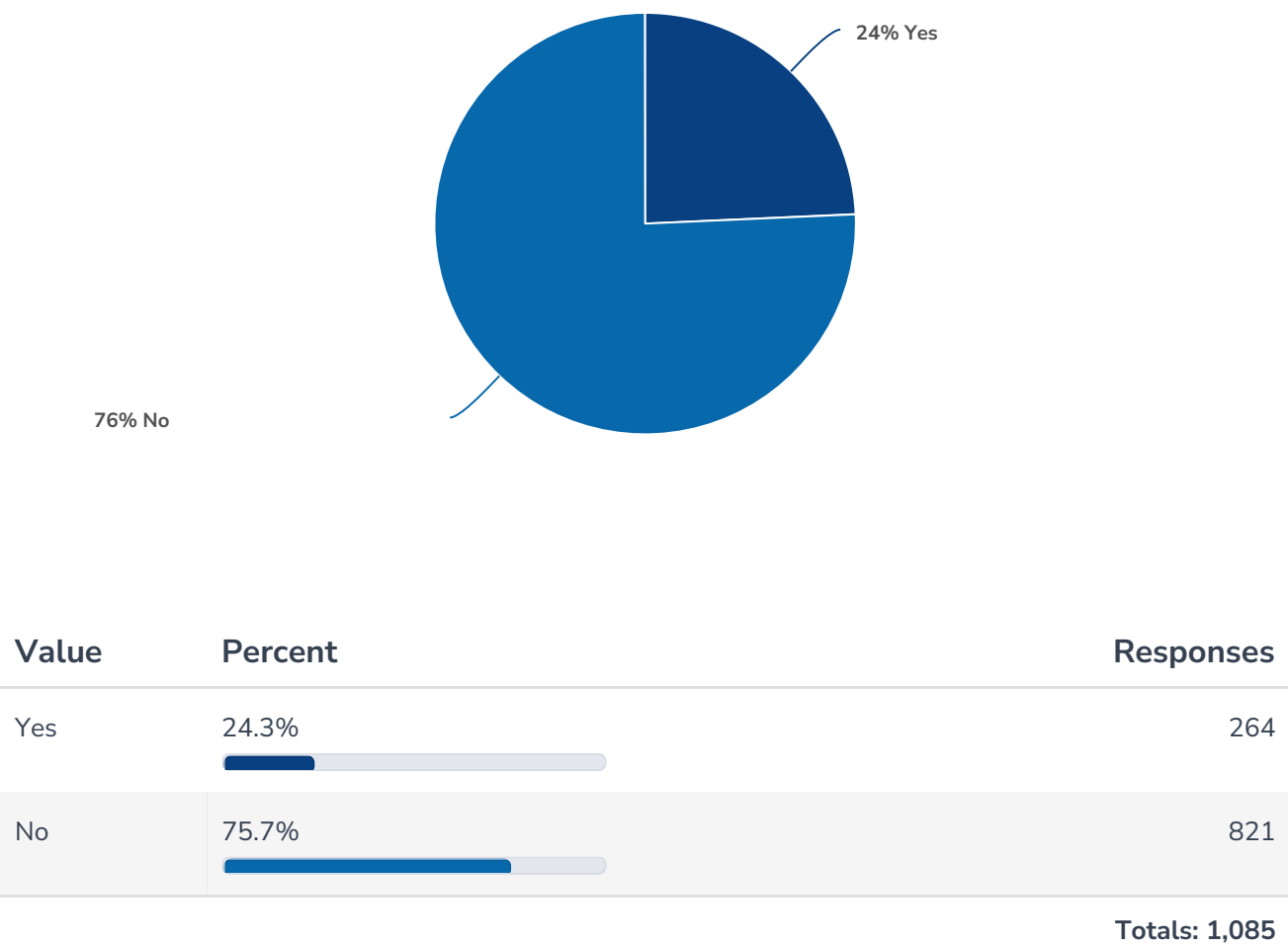


Value	Percent	Responses
Very Satisfied	74.9% <div><div></div></div>	822
Somewhat Satisfied	14.4% <div><div></div></div>	158
Neither Satisfied nor Dissatisfied	6.9% <div><div></div></div>	76
Somewhat Dissatisfied	1.7% <div><div></div></div>	19
Very Dissatisfied	2.0% <div><div></div></div>	22
		Totals: 1,097

5. Do you have any other comments, questions, or recommendations on how we can improve our services?



6. Would you like to be contacted about your answers?



## **INFORMATION ITEM #2**

### **SUCCESS STORIES**

DATE: June 28, 2023

INFORMATION ITEM: 2

TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: SUCCESS STORIES

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I. SUMMARY: The following is a summary of the information item.

1. Success Stories

Success Stories of Individuals who have gone through our program and have successfully transitioned into self-sufficient employment.



## **INDIVIDUAL PARTICIPANT SUCCESS STORY**

**Participant Name:** Christie S.

**Participant's City:** Manteca, CA

	<b>Before Participation</b>	<b>After Participation</b>
<b>Industry/Sector</b>	Medical Assistant, in AZ	Certified Medical Assistant, CA
<b>Job Category</b>	Orthopedic Clinic	Sutter Gould, Orthopedic Dept.
<b>Hourly Wage or Salary</b>	\$22/hr	\$30.33/hr \$40.33/hr after training

**1. What were the goals of the participant when entering the program?**

Christie moved to Tracy from AZ with her 2 children, ages 7 and 16 years of age. Christie had a certain skill level in Medical Assisting specializing in pediatric and adult orthopedics; however, was not able to get any job offers here in CA. Her goals were to be able to find a career position that would allow her to support her children, gain independence, and self-sufficiency. Christie decided to relocate to CA to remove herself from a personal situation, relying on a friend's generosity to house her and her children until she could get back on her feet.

**2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?**

Christie as part of our CalWORKs EWORKS! program was able to practice her job searching skills with her WorkNet instructor, Cindia Libran. During the EWORKS! program Cindia was able to assess Christie's skill level, work with her on goal setting, resume building, presentation skills, and interviewing skills. During the mock interview with the class Cindia discovered that Christie was over sharing her personal life during the interview process. Christie was overcoming several barriers to getting back into the workplace and unfortunately was sharing all these personal stories in the interview process. Cindia found out they were hiring at the Sutter Gould in Antioch from a friend and directed Christie to the recruiter. After being coached by Cindia, Christie went on the interview and was offered the job! She will be completing training in both Antioch and Brentwood in the orthopedic department and will be working at both sites. Christie was excited to learn that all her travel expenses are covered, and she will be receiving benefits on the first day of work. Christie also participated in the Family resource and Referral Program and will continue to receive childcare services until she is established.

**3. Please include a quote from the Participant about his/her experience.**

Christie says, "Cindy thank you for everything, I sent you my offer letter from Sutter Gould, I should count it as a blessing that after completion of cross training at the sister clinics, I will

**increase my hourly salary by \$10 and receive transportation pay, going from one clinic to the other. Thank you for your direction”!**

# INDIVIDUAL PARTICIPANT SUCCESS STORY

Participant Name: **Lynda Green**

Participant's City, State: **Stockton, CA**

Military Service: \_\_\_Veteran \_\_\_National Guard \_\_\_Spouse \_\_\_x\_\_\_None

Program: ☐ WIOA Title I: \_\_\_x\_\_\_Dislocated Worker \_\_\_Adult

☐ AB109

☐ Additional Assistance Grant

	Before Participating	After Participating
Industry/Sector	Warehouse	Nursing Care Facility
Job Category	Problem Solver	CNA
Hourly Wage or Salary	\$19.00	\$20.25

1. What were the goals of the participant when entering the program?

Lynda came to WorkNet seeking WIOA program training assistance, and to find a more stable employment. She worked as a receptionist from 10/1999 to 8/2018 and was making a wage of \$16.50 when her job ended. In her job search she was able to secure a job with Amazon, earning \$19 an hour as Problem Solver, but this job ended as well. She was referred to our program by EDD/UI, and she was told she can obtain training services through WorkNet. Lynda was interested in CNA training services, but she was also still applying for Receptionist positions. She wanted to keep her options open.

2. Describe how the workforce center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the participant and his/her family's life(s)?

Lynda enrolled into the WIOA program, and she was approved to attend the CNA training program. Case manager Priscilla Mikaio guided, and provided her with assistance including Case management, Labor Market Information, Assessment, Individual Employment Plan and supportive services of books, uniform, shoes, utilities, and mileage reimbursement to help her achieve her goal of becoming a CNA. She was also provided supportive services to pay for her California State CNA license fees.

After successfully passing her state CNA license, case manager Priscilla continued to assist her finding employment as well. Lynda was able to secure a position at Windsor Hampton Care Center working full-time, and earning a wage of \$20.25. She stated that she did not think she would like her job as a CNA as much as she does, and she is happy in her new career.

3. Quote from Participant:

"I am thankful that I have been provided with the training service, as I would not have been successful without the help of WorkNet, and my case manager Priscilla."

## **INDIVIDUAL PARTICIPANT SUCCESS STORY**

**Participant Name:** J. Ruiz

**Participant's City:** Manteca, CA

	<b>Before Participation</b>	<b>After Participation</b>
<b>Industry/Sector</b>	N/A	WIOA Youth Services/WEX
<b>Job Category</b>	N/A	Receptionist
<b>Hourly Wage or Salary</b>	N/A	\$15.50

**1. What were the goals of the participant when entering the program?**

J. Ruiz enrolled in the Eckerd Connects WIOA Youth program in June 2022. She had graduated high school in May 2021 and did not have any work experience. In working with her Career Coach, she established goals focused on gaining work experience, securing employment, and enrolling in post-secondary education. J. Ruiz expressed to her Career Coach that working would allow her to provide for herself and help her mother with supporting her siblings.

**2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?**

J. Ruiz completed her career readiness training with Eckerd Connects in June 2022. While working with her Career Coach on steps to complete her goals, J. Ruiz expressed an interest in studying law in college. She wanted to gain work experience while attending classes in college towards earning her degree. J. Ruiz was referred to WorkNet for paid work experience. She was placed at the Law Offices of Eddie Torres in Manteca.

During the 6 months she worked at the Law Offices of Eddie Torres, she received great evaluations from her supervisor. While placed at that jobsite, she was able to gain experience in customer service, computer literacy, and professional communication. In December 2022 she was hired full time as the receptionist working 40 hours a week earning \$15.50 an hour. J. Ruiz is now enrolled in post-secondary education and is now attending UC Davis online part time with a major in Law.

**3. Please include a quote from the Participant about his/her experience.**

"I appreciate all Eckerd's hard work and patience. Thank you for allowing me to participate in this program and letting me experience firsthand work in a law office."

## **INDIVIDUAL PARTICIPANT SUCCESS STORY**

**Participant Name:** T. Watts

**Participant's City:** Stockton, CA

	<b>Before Participation</b>	<b>After Participation</b>
<b>Industry/Sector</b>	N/A	WIOA Youth/WEX/ Eckerd Success Award
<b>Job Category</b>	N/A	N/A
<b>Hourly Wage or Salary</b>	N/A	N/A

**1. What were the goals of the participant when entering the program?**

When T. Watts entered the Eckerd Connects Youth program, he was unsure of the path he wanted to pursue. He worked with his Career Coach to establish a plan with clear goals that would lead him to securing employment. He expressed interest in pursuing a career as a licensed cosmetologist/barber. His long-term goal is to be a Barber & Beauty Shop owner.

**2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?**

T. Watts enrolled in the Eckerd Connects Youth Program in June 2022, as a referral by Parents by Choice. He shared with his Career Coach the struggles he had in the past being in the foster care system. He was excited to work with Parents by Choice to secure housing through the THP (Transitional Housing) program. During his Work Readiness Training and Goal Planning sessions with his Career Coach, he shared his passion for styling hair. During his childhood years in the foster care system, styling hair for friends brought him peace and was enjoyable. Working with his Career Coach, T. Watts established a plan with clear goals that would put him on the pathway to earn a certification as a licensed Cosmetologist.

Due to his financial situation at the time, figuring out how to pay for school was stressful and seemed impossible. His Eckerd Connects Career Coach advocated for T. Watts to be a recipient of the Eckerd Connects Youth Success Award funded by Eckerd Connects Youth Foundation. She felt that because of his perseverance, consistency throughout the program, completing all his necessary workshops and goals he deserved this opportunity. T. Watts Career Coach nominated him for the award, and it was granted! This financial support provided by the scholarship gave him the opportunity to start on his path to becoming a licensed Cosmetologist. He was able to pay the school registration fee, purchase a starter kit, supplies, and begin his training with Inspire Academy of Barbering & Cosmetology. T. Watts began school in October 2022 and continues to thrive. He plans to graduate in October 2023 with the required certifications to become a licensed Cosmetologist.

**3. Please include a quote from the Participant about his/her experience.**

"I appreciate all the help I have received from Eckerd. Without the Success Award, I wouldn't have been able to start my cosmetology journey. Thank you for your support and continued encouragement."

## **INDIVIDUAL PARTICIPANT SUCCESS STORY**

**Participant Name:** Terrance Wiley

**Participant's City:** Ripon, CA

	<b>Before Participation</b>	<b>After Participation</b>
<b>Industry/Sector</b>	Farm Labor	Class A Truck Driver
<b>Job Category</b>	Executive Assistant / Interpreter	Executive Assistant
<b>Hourly Wage or Salary</b>	\$0.00	\$24.00 p/h

### **1. What were the goals of the participant when entering the program?**

Terrance Wiley had been unemployed for a long time due to personal reasons and was sustaining himself by working at a farm for exchange of room and board. Terrance wanted to re-enter the workforce to be able to support himself and become financially independent. He became a WorkNet client and was requesting vocational training assistance to become a Class A Truck Driver.

### **2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?**

Terrance was promptly assisted by his Case Manager, Yecenia Razo Jara, who offered current labor market information and employment trends. Yecenia guided Terrance and offered support during training by constantly following up with him and his instructors to review his progress reports. Terrance was also not familiar with the process of applying for jobs online due to his 15+ year employment gap. Yecenia demonstrated how to look for jobs online and helped him submit applications after he completed training.

Terrance is now employed full time with John R Lawson Rock & Oil trucking company in Lathrop, CA as a Class A driver. He works in a high demand occupation that offers a living wage and steady hours. This career has improved his living conditions and allowed him to become self-sufficient.

### **3. Please include a quote from the Participant about his/her experience.**

“Thank you for the support and guidance during this transition. I’m very happy to be working and to have an income of my own again”.

### **INFORMATION ITEM #3**

#### **SAN JOAQUIN COUNTY LABOR MARKET INFORMATION SNAPSHOT**

DATE: June 28, 2023 INFORMATION ITEM: 3

TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: SAN JOAQUIN COUNTY LABOR MARKET INFORMATION SNAPSHOT

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I. SUMMARY: The following is a summary of the information item.

Attached, you will find the San Joaquin County (SJC) labor market review. The Snapshot has been developed by Employment and Economic Development Department (EEDD) staff for the San Joaquin County Workforce Development Board to combine four separate reports provided by the California Employment Development Department (EDD).

The first chart details the Unemployment Rate of San Joaquin County, California, and the United States for a one-year look-back period starting one month prior. The second chart details the Unemployment Rate of San Joaquin County down to the sub-county areas – cities and other Census Designated Places (CDPs). The third chart details San Joaquin County as part of the San Joaquin Valley and Associated Counties Regional Planning Unit (RPU). The RPU is comprised of all counties in the San Joaquin Valley and is one of 14 RPUs designated by the State. Page two of the SJC Snapshot details the Labor Force and Industrial Employment in San Joaquin County and provides data for three months prior and uses the benchmark from March 2022 as established by EDD.

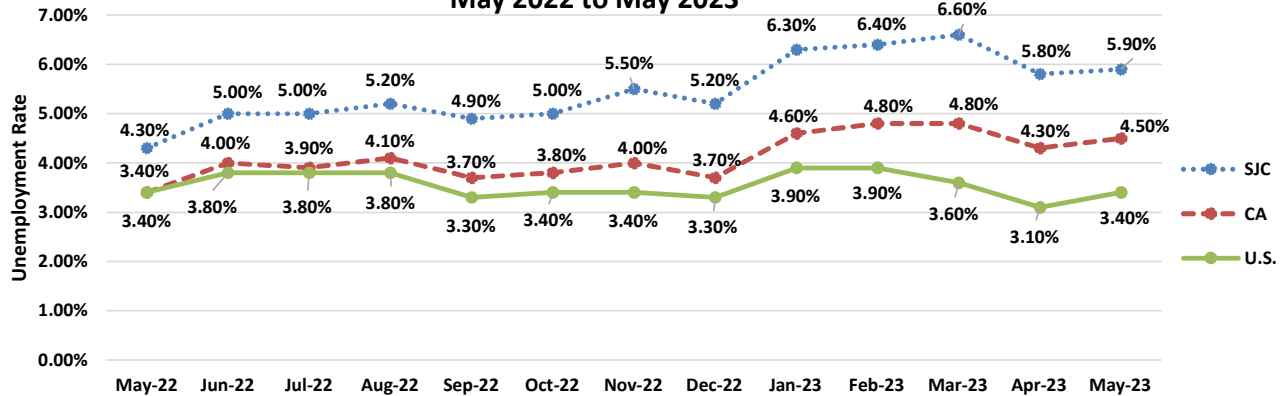


# San Joaquin County LMI Snapshot

## A San Joaquin County Labor Market Review - May 2023

Welcome to the San Joaquin County Labor Market Review. The snapshot provides a quick review of labor market information in San Joaquin County for the previous month, the most up-to-date information provided by the California Employment Development Department (EDD). The data and information is provided by the California EDD Labor Market Information Division (LMID). For more information please call (916) 262-2162 or visit the LMID website at <https://www.labormarketinfo.edd.ca.gov/>.

### San Joaquin County, California, and the United States Unemployment Rates May 2022 to May 2023

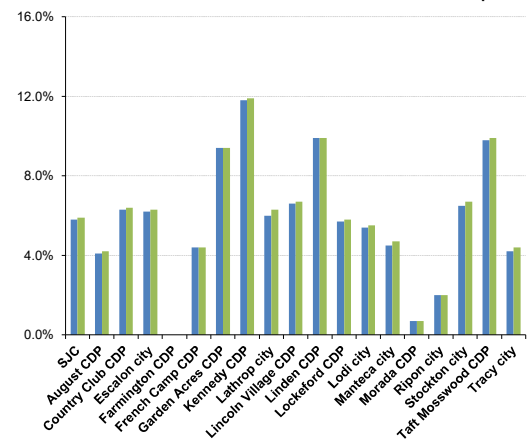


### Sub County average unemployment rates for the county, cities, and municipalities.

Area Name	Labor Force	Employment	Unemployment	
			Number	Rate
San Joaquin County	351,800	331,100	20,700	5.9%
August CDP	3,800	3,600	200	4.2%
Country Club CDP	4,500	4,200	300	6.4%
Escalon city	3,500	3,300	200	6.3%
Farmington CDP	100	100	0	0.0%
French Camp CDP	1,100	1,000	0	4.4%
Garden Acres CDP	4,700	4,300	400	9.4%
Kennedy CDP	1,100	900	100	11.9%
Lathrop city	10,700	10,000	700	6.3%
Lincoln Village CDP	1,400	1,300	100	6.7%
Linden CDP	900	800	100	9.9%
Lockeford CDP	1,900	1,700	100	5.8%
Lodi city	32,100	30,300	1,800	5.5%
Manteca city	41,200	39,300	2,000	4.7%
Morada CDP	1,700	1,700	0	0.7%
Ripon city	8,200	8,000	200	2.0%
Stockton city	138,200	128,900	9,200	6.7%
Taft Mosswood CDP	600	500	100	9.9%
Tracy city	48,000	45,900	2,100	4.4%

\*CDP - Census Designated Place

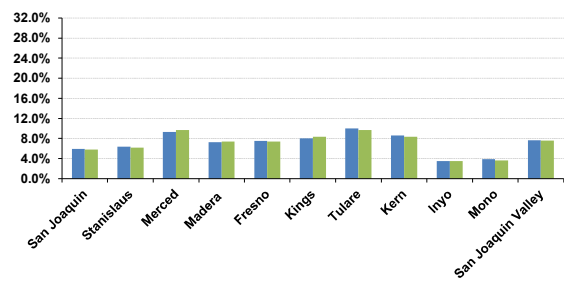
### San Joaquin County Community Unemployment



### Counties in the San Joaquin Valley Quick Look

County	Rank	Labor Force	Employed	Unemployed	Rate
San Joaquin	41	351,800	331,100	20,700	5.9%
Stanislaus	47	245,800	230,200	15,600	6.4%
Merced	55	116,700	105,800	10,800	9.3%
Madera	50	65,800	60,900	4,800	7.3%
Fresno	51	465,600	430,700	34,800	7.5%
Kings	53	58,500	53,800	4,700	8.0%
Tulare	56	216,300	194,800	21,600	10.0%
Kern	54	397,200	363,000	34,200	8.6%
Inyo	10	8,260	7,970	290	3.5%
Mono	18	8,080	7,770	310	3.9%
San Joaquin Valley		1,934,040	1,786,040	147,800	7.6%

### Counties in the San Joaquin Valley Unemployment Rates



San Joaquin County is part of the San Joaquin Valley and Associated Counties Regional Planning Unit (RPU) comprised of all counties in the San Joaquin Valley. Above is a comparison of all counties in the RPU. This WIOA Title I-financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

# SJC LMI Snapshot

May 2023

March 2022 Benchmark

Labor Force and Industrial Employment	May 22	Mar 23	Apr 23	May 23	Percent Change	
			Revised	Prelim	Month	Year
<i>*Data not seasonally adjusted</i>						
Civilian Labor Force (1)	346,000	350,400	346,500	351,800	1.5%	1.7%
Civilian Employment	330,800	327,000	326,300	331,100	1.5%	0.1%
Civilian Unemployment	15,200	23,400	20,200	20,700	2.5%	36.2%
Civilian Unemployment Rate	4.4%	6.7%	5.8%	5.9%		
(CA Unemployment Rate)	3.7%	4.8%	4.3%	4.5%		
(U.S. Unemployment Rate)	3.4%	3.6%	3.1%	3.4%		
Total Wage and Salary (2)	292,400	287,300	291,300	299,900	3.0%	2.6%
Total Farm	20,300	12,600	13,200	20,500	55.3%	1.0%
Total Nonfarm	272,100	274,700	278,100	279,400	0.5%	2.7%
Total Private	229,000	231,500	233,000	234,100	0.5%	2.2%
Goods Producing	37,500	37,100	37,600	37,900	0.8%	1.1%
Mining, Logging and Construction	15,200	14,500	14,900	15,200	2.0%	0.0%
Mining and Logging	0	0	0	0	#DIV/0!	#DIV/0!
Construction	15,200	14,500	14,900	15,200	2.0%	0.0%
Specialty Trade Contractors	10,900	10,400	10,700	10,900	1.9%	0.0%
Manufacturing	22,300	22,600	22,700	22,700	0.0%	1.8%
Durable Goods	10,800	10,800	10,800	10,800	0.0%	0.0%
Non-Durable Goods	11,500	11,800	11,900	11,900	0.0%	3.5%
Food Manufacturing	5,400	5,800	5,900	6,000	1.7%	11.1%
Service-Providing	234,600	237,600	240,500	241,500	0.4%	2.9%
Private Service Providing	191,500	194,400	195,400	196,200	0.4%	2.5%
Trade, Transportation, and Utilities	85,400	86,800	87,000	87,100	0.1%	2.0%
Wholesale Trade	11,400	11,300	11,400	11,200	-1.8%	-1.8%
Retail Trade	26,700	26,400	26,700	26,700	0.0%	0.0%
General Merchandise Retailers	6,700	6,900	6,900	7,000	1.4%	4.5%
Department Stores	1,400	1,400	1,400	1,400	0.0%	0.0%
Clothing, Clothing Accessories, Shoe, and Jewelry Retailers	1,700	1,700	1,700	1,700	0.0%	0.0%
Transportation, Warehousing, and Utilities	47,300	49,100	48,900	49,200	0.6%	4.0%
Transportation and Warehousing	45,500	47,400	47,200	47,500	0.6%	4.4%
Truck Transportation	8,200	8,500	8,600	8,700	1.2%	6.1%
Warehousing and Storage	29,500	30,000	29,800	30,000	0.7%	1.7%
Information	1,200	1,200	1,200	1,200	0.0%	0.0%
Financial Activities	8,200	7,900	7,900	7,900	0.0%	-3.7%
Finance and Insurance	4,700	4,400	4,400	4,400	0.0%	-6.4%
Credit Intermediation and Related Activities including Monetary A	1,900	1,800	1,800	1,800	0.0%	-5.3%
Professional and Business Services	23,700	22,700	22,800	23,400	2.6%	-1.3%
Administrative and Support and Waste Management and Remediat	15,800	15,500	15,500	15,900	2.6%	0.6%
Private Education and Health Services	40,200	42,200	42,000	42,100	0.2%	4.7%
Private Educational Services	4,800	4,600	4,700	4,700	0.0%	-2.1%
Health Care and Social Assistance	35,400	37,600	37,300	37,400	0.3%	5.6%
Leisure and Hospitality	24,700	25,500	26,300	26,200	-0.4%	6.1%
Arts, Entertainment, and Recreation	2,500	2,800	2,900	3,000	3.4%	20.0%
Accommodation and Food Services	22,200	22,700	23,400	23,200	-0.9%	4.5%
Food Services and Drinking Places	20,400	20,800	21,400	21,300	-0.5%	4.4%
Restaurants and Other Eating Places	19,700	20,100	20,700	20,600	-0.5%	4.6%
Other Services	8,100	8,100	8,200	8,300	1.2%	2.5%
Government	43,100	43,200	45,100	45,300	0.4%	5.1%
Federal Government	3,100	3,000	3,100	3,100	0.0%	0.0%
Federal Government excluding Department of Defense	1,800	1,700	1,800	1,800	0.0%	0.0%
Department of Defense	1,300	1,300	1,300	1,300	0.0%	0.0%
Total State and Local Government	40,000	40,200	42,000	42,200	0.5%	5.5%
State Government	5,500	5,300	5,300	5,300	0.0%	-3.6%
Local Government	34,500	34,900	36,700	36,900	0.5%	7.0%
Local Government Educational Services	21,500	22,200	23,900	23,900	0.0%	11.2%
Local Government excluding Educational Services	13,000	12,700	12,800	13,000	1.6%	0.0%
County Government	7,800	7,500	7,500	7,600	1.3%	-2.6%
City Government	3,600	3,600	3,600	3,700	2.8%	2.8%
Special Districts plus Tribes	1,600	1,600	1,700	1,700	0.0%	6.3%

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

## **DIRECTOR'S REPORT**

## **BOARD MEMBER QUESTIONS AND COMMENTS**