

**San Joaquin County
Comprehensive Economic
Development Strategy
Report**

2003

San Joaquin County Board of Supervisors

**Workforce Investment Board
&
CEDS Task Force**

PLEASE REFER ALL INQUIRIES TO:

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CEDS

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EXECUTIVE SUMMARY

EXECUTIVE SUMMARY

BACKGROUND

Since 1976 San Joaquin County has been required to prepare an Overall Economic Development Plan (OEDP) report and submit it to the U.S. Department of Commerce, Economic Development Administration (EDA). The OEDP was required to maintain EDA grant eligibility for funding of economic development projects in San Joaquin County. In 2000, the EDA replaced the OEDP with a new Comprehensive Economic Development Strategy (CEDS). This document constitutes the 2002/2003 CEDS report for San Joaquin County.

The CEDS is intended to assist the residents, property owners, businesses, investors and the policy makers in the County and the EDA to clarify the economic strategies needed in San Joaquin County. The CEDS is not intended to replace, contradict, nor duplicate the goals and policies adopted by the San Joaquin County Board of Supervisors, or local elected officials from the incorporated communities of San Joaquin County. Each community has an economic development approach specific to that jurisdiction which incorporates and compliments the CEDS.

COMMUNITY PARTICIPATION

Community participation is an essential element in the development of the CEDS. The San Joaquin County Board of Supervisors approved a plan to use the Business Retention Committee as the nucleus of a Task Force, to develop the CEDS. The San Joaquin County Workforce Investment Board (WIB) reviews and recommends the CEDS for approval to the Board of Supervisors. The 40 members of the WIB represent a balanced cross-section of the community. The Task Force and the WIB will review and approve CEDS Progress Reports and recommend modifications as necessary.

COUNTY PROFILE

San Joaquin County is located at the northern end of the San Joaquin Valley in Central California. The County encompasses nearly 920,000 acres of relatively level, agriculturally productive lands. About 85 percent of the County's 1423 square miles are used for agriculture.

The County's population grew by about 17 percent during the 1990's and as of January of 2001 was approximately 583,700. The median household income in San Joaquin County is typically below the California median household income and unemployment rates are frequently in the double digits, in part a reflection of the seasonal fluctuation of agricultural employment levels.

The County is interlaced with a complex network of creeks, rivers, and canals, which define the character and landscape almost as much as the vast acreage devoted to agriculture.

San Joaquin County has a dry climate, marked by very little rain. Its summers are long and dry (with a growing season averaging 292 days), and colder, rainy weather is typical between November and April.

San Joaquin County is at the juncture of two independent markets, the West Coast and Bay Area. At the confluence of major West Coast freeways, of five railroads, and of the Port of Stockton, San Joaquin is strategically located for West Coast market distribution.

The Bay Area's growth, both residential and business, is spilling over in Sacramento, San Joaquin, Stanislaus, and Merced Counties. Since the 1980's' spillover urbanization from the Bay Area has been a large part of change in this County. Over the last two decades, San Joaquin County has been one of the fastest-growing areas in Northern California.

ECONOMIC ASSESSMENT AND VISION

San Joaquin County has a serious economic imbalance. In a transportation survey completed by the San Joaquin Partnership and the Council of Governments 38,000 County residents commute each day to the Bay Area. Many people do not live where they work.

San Joaquin County's transportation system consists of a variety of modes for transporting people and goods; air, rail, water, automobile, bicycle and pedestrian traffic all interact to encompass the County transportation network. The automobile, the major transportation mode, is also the major source of air pollution.

The County is located at the northern end of the eight-county San Joaquin Valley Air Basin. The pollution potential for this air basin is very high due to the topographic and meteorological conditions, which often trap air pollutants in the valley. San Joaquin County has been designated a non-attainment area, since the Federal Clean Air Act and State standards for ozone and suspended particulate are exceeded.

How much, where, and what type of development occurs can affect long-term air quality. Sprawling residential development distant from employment, shopping, and public transit encourages reliance on the automobile, a major source of pollution. Decrease automobile trips/miles must be an essential element of economic development efforts.

San Joaquin County has abundant open space and many natural resources. These resources play a vital part in the organization and identity of this community by offering ecological, recreational, scenic, and economic benefits. Parks and recreation facilities and enjoyment of the County's water resources, the rivers and the Delta, are significant factors contributing to the quality of life for thousands of residents.

Major open-space resources in San Joaquin County include more than 750,000 acres of agricultural lands, more than 4,700 acres of extractive resources and 400 miles of interlacing waterways forming part of the Sacramento-San Joaquin Delta. Associated riparian corridors and floodplains sustain many varieties of wildlife and vegetation of biological, commercial, and recreational importance.

The value and importance of these resources lies in their potential use for many different purposes, including food production, productive resources, tourism, riparian habitat, floodplain management, scenic value, and recreation.

California and San Joaquin County continue to face an urgent challenge in developing and managing water resources to meet the needs of a growing population and economy, while at the same time protecting other natural resources. Water is important for municipal and industrial use as well as the County's agricultural industry. The Delta requires deliveries of fresh water to help repel saltwater intrusion and to maintain its nationally important wildlife habitat and fishery. A large amount of water is pumped from the County's waterways to Southern California and the Bay Area. Out-of-county demands for water are increasing. Drought years have shown the necessity of increased conservation measures and water resource management.

San Joaquin County contains several habitat areas of major importance. Many species of animals and plants in the County are listed by the state or federal government as being threatened or endangered or are candidates (state) or proposed (federal) for these lists. As development pressures grow, the need for preservation of the valuable diversity of species becomes increasingly important.

The future development and quality of life in San Joaquin County is directly related to the location, availability, and quality of infrastructure services available to the public. Given the limitations of financial resources, carefully planned infrastructure systems are necessary to provide for the long-term needs of the County.

Between 2000 and 2010, the housing stock in San Joaquin County as a whole is expected to increase by one-fourth. It is anticipated that much of the new housing that will be built will be out of the financial reach of low and moderate-income families. A critical housing need is the maintenance and expansion of affordable housing for all economic groups of the community.

Agriculture and the Bay Area spillover business dominate the local economy. The County is strategically located to serve the Southern California, Bay Area, and Pacific Rim markets. However, without economic diversification San Joaquin County will continue to be disproportionately dependent on agriculture and the Bay Area economy for local employment. Many Bay Area high-tech companies are unable to expand because of a lack of affordable space and adequate workforce. Because of San Joaquin County's proximity, the county has an excellent opportunity to capture this growth.

California and San Joaquin County have many economic development tools available to assist this community's efforts. There is a good supply of relatively inexpensive (when compared to other areas in California) land available for commercial/industrial development. However, much of the land is without the infrastructure necessary to attract primary industry. Specifically, the County lacks a high-tech campus environment necessary to attract the expansion of high-tech companies from the Bay Area.

San Joaquin County has a large, although somewhat untrained, workforce. Education is a critical factor in economic development. Employment growth in technical and professional positions will be adversely affected if the County does not have adequately educated and trained workforce.

San Joaquin County has a housing/jobs ratio imbalance. Because of population trends, market influences, and this County's shift from agriculture to service and retail employment, San Joaquin County's present economic structure will not create enough new jobs for its current or projected population base. A solid and diverse revenue base is needed to provide public improvements and services that affect the County residents' quality of life.

In order to meet the current and projected socioeconomic needs of residents of this County. The vision of San Joaquin County's economic development program is to:

Increase employment opportunities and the tax base in San Joaquin County through active recruitment, development and retention of targeted primary industry.

Targeted primary industries are industries that sell goods and services produced locally to buyers who live outside this county and that provide living wages. Living wages are those wages high enough to allow self-sufficiency for the workers.

SAN JOAQUIN COUNTY'S ECONOMIC DEVELOPMENT GOALS:

JOB CREATION

The first goal is to increase employment opportunities in San Joaquin County for jobs, which enable workers to establish and maintain a decent standard of living.

CAPACITY BUILDING

The second goal is to enhance the County's long-term competitiveness as a location for business and industry.

COORDINATION OF ECONOMIC DEVELOPMENT ACTIVITIES

The third goal is to develop a coordinated delivery of economic development services that maximizes resources and eliminates duplication.

Based on these goals, the County has undertaken a number of programs to increase immediate employment opportunities, as well as improving the County's long term competitiveness for economic growth. The Strategic Plan section of this document lists those programs. Appendix A contains a list of priority infrastructure projects that may request EDA financial assistance.

Community Participation

Community Participation

CEDS PROCESS

Community participation is an essential element in the development of the CEDS. The San Joaquin County Board of Supervisors approved a plan to use the Business Retention Committee as the nucleus of a Task Force, to develop the CEDS. The San Joaquin County Workforce Investment Board reviews and recommends the CEDS for approval to the Board of Supervisors. After this initial plan year, the Task Force and the WIB will annually be reviewing and approving CEDS Progress Reports and recommending modifications as necessary.

CEDS TASK FORCE

In 1990, San Joaquin County established a network of agencies to identify and assist in the retention and expansion of local businesses. The 26 member Business Retention Committee (BRC) consists of all of the agencies providing economic development services to the business community in San Joaquin County. The BRC has successfully addressed the retention and expansion needs of the County's business community for over 10 years. The BRC formed the nucleus of the CEDS Task Force so that we could incorporate the local development community in the process. A listing of the CEDS Task Force is included in Appendix C.

WORKFORCE INVESTMENT BOARD

The 40 member Workforce Investment Board (WIB) is composed of 33 voting members and a seven-member Youth Council and is appointed by the County Board of Supervisors. During the WIB selection, consideration is given to developing a balance cross-section of the community. Interests represented by the current WIB include; business, education, economic development, labor, community organizations, industry, and the unemployed. A listing of the WIB is included in Appendix D.

PROFESSIONAL STAFF

San Joaquin County, Employment and Economic Development Department staff provides organizational support for the CEDS Task Force and the Workforce Investment Board.

COMMUNITY ASSESSMENT AND VISION

Community Assessment and Vision

RELATIONSHIP OF LOCAL ECONOMY

San Joaquin County is at the juncture of two independent markets, the West Coast and Bay Area. At the confluence of major West Coast freeways, of five railroads, and of the Port of Stockton, San Joaquin is strategically located for West Coast market distribution. At the same time, at the edge of the Bay Area, San Joaquin is excellently positioned to serve as an inland Bay Area gateway. In addition, San Joaquin County is in a location that can easily serve both of California's urban centers with same day delivery.

San Joaquin County's location potential means that market forces affecting its trade areas on the West Coast in general, the Bay Area and Southern California in particular will greatly affect the county. The increase trade with Japan and East Asian countries affects San Joaquin County's economy. As trade increases and we move closer to a global economy, the potential impact of San Joaquin County's economy will increase.

The Bay Area's growth, both residential and business, is spilling over in Sacramento, San Joaquin, Stanislaus, and Merced Counties. During the 1990's spillover, urbanization from the Bay Area has been a large part of change in this County.

JOBS POPULATION IMBALANCE

Northern California has a serious economic imbalance. In a transportation survey completed by the San Joaquin Partnership and the Council of Governments 38,000 County residents commute each day to the Bay Area. Many people do not live where they work. San Joaquin County suffers because it is a bedroom community of the Bay Area. In a large part because Bay Area government encouraged job growth while discouraging residential growth in the post Proposition 13 environment, jobs are disproportionately clustered in the immediate Bay Area. In fact, San Joaquin and other Central Valley Counties have experienced a loss of employment density. Population growth grew faster than job growth.

This is an unsettling trend for San Joaquin County because regional imbalance in jobs and population means more commuting more traffic, more demands on transportation improvements in San Joaquin, and more degradation of air quality in San Joaquin.¹

LOCAL ECONOMIC FACTORS

San Joaquin's present economic structure will not create enough new jobs for its population base. Without economic diversification, San Joaquin County would be even more dependent on jobs many miles away, with more commuting. However, if economic diversification is successful, when new businesses locate in San Joaquin County, they will put new technologies in place and create fewer but more demanding jobs. San Joaquin County must improve local economic factors to

¹ San Joaquin County General Plan 2010

attract, grow and retain new industries. Two main areas of development are critical; improved infrastructure in terms of well served industrial/commercial space and a trained workforce. The conclusion is that improved infrastructure, education and training will be critical factors in attracting diversified industry.

MAJOR FACTOR AFFECTING LOCAL ECONOMIC DEVELOPMENT

Agriculture and the Bay Area spillover business dominate the local economy. The County is strategically located to serve the Southern California, Bay Area, and Pacific Rim markets. However, without economic diversification San Joaquin County will continue to be disproportionately dependent on agriculture and the Bay Area economy for local employment. Many Bay Area high-tech companies are unable to expand because of a lack of affordable space and adequate workforce. Because of San Joaquin County's proximity, the county has an excellent opportunity to capture this growth.

There is a good supply of relatively inexpensive (when compared to other areas in California) land available for commercial/industrial development. However, much of the land is without the infrastructure necessary to attract primary industry. Specifically, the County lacks a high-tech campus environment necessary to attract the expansion of high-tech companies from the Bay Area.

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California and San Joaquin County have many economic development tools available to assist this community's efforts.

San Joaquin County has a housing/jobs ratio imbalance. Because of population trends, market influences, and this County's shift from agriculture to service and retail employment, San Joaquin County's present economic structure will not create enough new jobs for its current or projected population base. A solid and diverse revenue base is needed to provide public improvements and services that affect the County residents' quality of life.

SAN JOAQUIN COUNTY ECONOMIC DEVELOPMENT VISION

In order to meet the current and projected socioeconomic needs of residents of this County. The purpose of San Joaquin County's economic development program is to:

Increase employment opportunities and the tax base in San Joaquin County through active recruitment, development and retention of targeted primary industry.

Targeted primary industries are industries that sell goods and services produced locally to buyers who live outside this county and that provide living wages. Living wages are those wages high enough to allow self-sufficiency for the workers.

STRATEGIC PLAN

Strategic Plan

Economic Development Goals

JOB CREATION

The first goal is to increase employment opportunities in San Joaquin County for jobs, which enable workers to establish and maintain a decent standard of living.

CAPACITY BUILDING

The second goal is to enhance the County's long-term competitiveness as a location for business and industry.

COORDINATION OF ECONOMIC DEVELOPMENT ACTIVITIES

The third goal is to develop a coordinated delivery of economic development services that maximizes resources and eliminates unnecessary duplication.

JOB CREATION OBJECTIVES

1. Through a highly focused and active business-recruitment program, primary industries will be attracted to the County that will result in the creation of 3,000 jobs per year
2. With direct intervention, technical and financial assistance, 200 jobs will be retained/created each year through the retention and expansion of existing local businesses.
3. Provide entrepreneurial training, technical and financial assistance to foster new business start-ups, which result in the creation of 200 jobs each year.

JOB CREATION EVALUATION

1. During 2001-2002, the county has attracted and/or expanded 45 new and existing businesses representing a total of 4,025 in job creation exceeding the predicted number of 3,000 jobs.
2. The Revolving Loan Fund and the Tracy/San Joaquin Certified Development Corporation provided 36 area businesses with a total of \$8,422,000 in non-conventional financing allowing for the growth and/or retention of 336 jobs during 2001 - 2002.
3. The SBDC provided area businesses with a variety of business counseling and technical assistance to support business growth and job creation. They serviced 557 clients and held over 100 training events which were attended by 1,637 members of the small business community. In addition, with the assistance of the SBDC, 21 businesses were

able to secure \$1,777,500 in loans for the year 2002 representing 202 jobs created and/or retained.

4. During 2002, San Joaquin County WorkNet issued 43,442 service membership cards to people seeking to improve their job skills, obtain employment and/or other services relating to employment. A total of 159,882 services were generated from the cards issued by WorkNet.

JOB CREATION PROGRAMS AND IMPLEMENTATION

Business and Industry Recruitment

Selectively recruit new business and industry to San Joaquin County. Primary industries will be targeted that create a sound mix of higher quality jobs for area residents. Agencies responsible for implementation; **San Joaquin Partnership, California Technology Trade & Commerce Agency**

Business Retention and Expansion Program (BREP)

Active visitation program to identify potentially "at risk" companies. BREP provides coordinated economic development services in response to local businesses facing problems/opportunities. Agencies responsible for implementation; **San Joaquin County Economic Development Association, Chambers of Commerce, Business Council**
Stockton San Joaquin Enterprise Zone

A twenty-nine square mile State designated Enterprise Zone offers a variety of State and local incentives for businesses that locate or expand into the Zone. Agencies responsible for implementation; **City of Stockton, San Joaquin County**

Business Incubator Program

Office Incubator provides reduced overhead costs, management assistance and support services to businesses during critical early years of operation. Agencies responsible for implementation; **San Joaquin Delta College Small Business Development Center, Greater Stockton Chamber of Commerce, City of Stockton**

Small Business Start-up Training

Progressive classes on many aspects of starting and operating a small business including feasibility studies and management. Agencies responsible for implementation; **San Joaquin Delta College Small Business Development Center**

Women Entrepreneurs

Provides women with in-depth training on the process of starting and operating a business. Technical assistance and support is available on an on-going basis. Low income and AFDC recipients are encouraged to apply. Agencies responsible for implementation; **San Joaquin Delta College Small Business Development Center**

Business Counseling and Technical Assistance

Provides area businesses with a variety of business counseling and technical assistance to support business growth and job creation. Agencies responsible for implementation; **San Joaquin Delta College Small Business Development Center, SCORE, Chambers of Commerce, Downtown Stockton Alliance**

Business Development Financing

Local agencies provide area businesses with non-conventional direct financing, loan packaging, and sourcing to support business growth and job creation. Agencies responsible for implementation; **San Joaquin County Revolving Loan Fund, Industrial Development Bond Financing, Tracy/San Joaquin County Certified Development Corporation (SBA 504 & 7A) RMDZ Financing Program**

Foreign Trade Zone #231

Granted by the U.S. Department of Commerce to create a positive force in trade and economic development, creating and retaining jobs in the USA that could otherwise be lost overseas. It is part of a global strategy to help American companies compete on a level playing field, by deferring or possibly eliminating duties and other operational expenses. Currently there are three sites included in the Zone; the Port of Stockton's original terminals, the newly acquired Rough and Ready Island and Stockton Metropolitan Airport. **The Port of Stockton is the responsible agency for the administration of the Zone.**

Recycling Market Development Zone (RMDZ)

Provides information and assistance to divert significant quantities of recovered resources from San Joaquin County's landfills by stimulating usage of recycled materials by manufacturers. To help create local markets for recyclables and products made from recycled materials. **The Zone is administered by the Greater Stockton Chamber of Commerce.**

CAPACITY BUILDING OBJECTIVES

1. Increase the basic education level of all of San Joaquin County's workforce.
2. Provide vocational training in current and projected demand occupations.

3. To provide well planned fully serviced industrial and commercial areas for development of primary industry. This should include enough properly zoned vacant land to provide choices.

CAPACITY BUILDING PROGRAMS AND IMPLEMENTATION

Worker Basic Education and Remediation

Provide basic education assistance to residents already in the local workforce. Agencies responsible for implementation; **San Joaquin County WorkNet, San Joaquin Delta College, Regional Occupational Program Centers, Building Trades Apprenticeship Program.**

Job Training/ Re-Training

Provide vocational training for demand occupations. Agencies responsible for implementation; **San Joaquin County WorkNet, San Joaquin Delta College, Regional Occupational Program Centers, Private Vocational Trainers, San Joaquin County Adult Schools, Building Trades Apprenticeship Programs.**

Comprehensive Community Plans

Provides for well located and adequately serviced areas for development. Agencies responsible for implementation; **City/County Planning and Public Works, Council of Governments, Port of Stockton.**

Infrastructure Improvement

Plans for and provides adequate, reliable, and competitive communications, energy sources, transportation, sewer, water, and drainage facilities for economic growth. Agencies responsible for implementation; **City/County Planning and Public Works, Council of Governments, Transportation Management, Port of Stockton**

COORDINATION OF ECONOMIC DEVELOPMENT ACTIVITIES OBJECTIVES

The CEDS process will:

1. Coordinate economic development activities and act as a clearinghouse for economic development information.
2. Establish a forum for countywide cooperation and information/idea exchange between economic development professionals and their respective agencies.

3. Avoid duplication and fragmentation of economic development efforts.

COORDINATION OF ECONOMIC DEVELOPMENT ACTIVITIES PROGRAMS AND IMPLEMENTATION

Business Retention Committee (BRC)

The BRC meets monthly to coordinate business retention efforts and produces a resource directory of economic development services available to San Joaquin County Businesses. Agencies responsible for implementation; **All agencies, facilitated by Economic Development Association**

Annual Planning Workshop

All agencies and municipalities involved in economic development to meet at least annually to coordinate the planning of their respective economic development activities. Agencies responsible for implementation; **San Joaquin Partnership/Business Council**

Annual CEDS Update

The Task Force conducts an annual review of the CEDS and submits a report with modifications, if necessary, to the Workforce Investment Board, and the Board of Supervisors for approval. Agencies responsible for implementation; **San Joaquin County Employment and Economic Development Department.**

**ECONOMIC DEVELOPMENT PROJECTS
IN SAN JOAQUIN COUNTY
APPENDIX A**



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Improvements to I-5/Louise Avenue Interchange	
City:	City of Lathrop	
Agency Name:	City of Lathrop	
Contact:	Bruce Coleman	
Project Description:	<p>Interchange improvements include widening Louise Avenue to eight lanes, widening each off-ramp to a total of three approach lanes and widening each on-ramp for a total of three departure lanes, and modifying signals at the interchange.</p> <p>These improvements are needed to promote economic development in Lathrop, including providing access to the River Islands at Lathrop Employment Center and creating other new economic development opportunities west of I-5 in Lathrop.</p> <p>The River Islands at Lathrop Employment Center is anticipated to create nearly 4 million square feet of new office space, and research & development space helping to improve San Joaquin County's current jobs /housing imbalance.</p>	
Total Cost Estimated (\$):	12,300,000	
EDA Assistance Sought (\$):	12,300,000	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
What Economic Development Objective(s) does this Project Address?		
<p>These improvements are needed to promote economic development in Lathrop, including providing access to the River Islands at Lathrop Employment Center and creating other new economic development opportunities west of I-5 in Lathrop.</p>		
How many jobs will this project create/retain?		
<p>The River Islands at Lathrop project is anticipated to help create 20,000 permanent jobs in the West Lathrop area.</p>		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Improvements to I-5/Lathrop Road Interchange	
City:	City of Lathrop	
Agency Name:	City of Lathrop	
Contact:	Bruce Coleman	
Project Description:	<p>Improvements are needed to this interchange in order to foster economic development west of I-5 in the Central Lathrop area, including a regional retail center, auto mall and other commercial development.</p> <p>Interchange improvements include widening Lathrop Road to eight lanes, widening each off-ramp to a total of three approach lanes and widening each on-ramp for a total of three departure lanes, and modifying signals at the interchange.</p>	
Total Cost Estimated (\$):	\$14,500,000.00	
EDA Assistance Sought (\$):	\$14,500,000.00	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
What Economic Development Objective(s) does this Project Address?		
To foster economic development west of I-5 in the Central Lathrop area, including a regional retail center, auto mall and other commercial development.		
How many jobs will this project create/retain?		
Uncertain at this time		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Improvements to I-5/I205/SR120 Interchange Area	
City:	City of Lathrop	
Agency Name:	City of Lathrop	
Contact:	Bruce Coleman	
Project Description:	<p>The I-5/I-205/SR120 interchange area has experienced degradation of weaving movements due to the increased regional traffic between San Joaquin County and the Bay Area.</p> <p>Improvements that are needed to this major junction include a high speed direct connector from 120 to northbound I-5 and a high speed direct connector from southbound I-5 to 120.</p>	
Total Cost Estimated (\$):	Estimated cost is to be determined with Caltrans, SJCOG, Lathrop and the City of Manteca	
EDA Assistance Sought (\$):		
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
What Economic Development Objective(s) does this Project Address?		
<p>Since this represents the major connection between San Joaquin County and the Bay Area, improvements to this interchange represent a major economic development need for the region as a whole</p>		
How many jobs will this project create/retain?		
Unable to determine at this time		



SAN JOAQUIN COUNTY

NEW PROJECT SUBMITTAL FORM

Project Name:	Improvements to the SR120/Yosemite Avenue Interchange	
City:	City of Lathrop	
Agency Name:	City of Lathrop	
Contact:	Bruce Coleman	
Project Description:	<p>The economic development of the South Lathrop area has been limited by the current interchange configuration at Yosemite and the SR120 freeway.</p> <ul style="list-style-type: none"> ➤ The South Lathrop area is slated for industrial and logistics related development, including the proposed Landmark project. <p>Proposed interchange improvements include conversion of the interchange to a modified Type L-9 with an auxiliary lane extending to McKinley Avenue.</p>	
Total Cost Estimated (\$):	Estimated cost is to be determined with Caltrans, SJCOG, Lathrop and the City of Manteca	
EDA Assistance Sought (\$):		
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
What Economic Development Objective(s) does this Project Address?		
How many jobs will this project create/retain?		
Unable to determine at this time		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Jack Tone Road Class I Bike Path	
City:	Ripon	
Agency Name:	City of Ripon	
Contact:	Matt Machado, City Engineer	
Project Description:	<p>This project will construct a Class 1 Bike Path beginning on the west side at Jack Tone Road and Doak Boulevard (connecting to an existing Class 1 bike path) traveling north, crossing Main Street and continuing north along the east side of Jack Tone Road to connect with the existing Class 1 Bike Path at the intersection of Jack Tone Road and Canal Boulevard.</p>	
Total Cost Estimated (\$):	1,050,000	
EDA Assistance Sought (\$):	1,050,000	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
No		
What Economic Development Objective(s) does this Project Address?		
The bike path encourages commuting by providing linkages to both existing and future employment sites, schools, businesses and recreational parks.		
How many jobs will this project create/retain?		
N/A		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	South Frontage Road and Wilma Over-crossing Improvement	
City:	Ripon	
Agency Name:	City of Ripon	
Contact:	Matt Machado, City Engineer	
Project Description:	<p>This project will construct over 6,000 lineal feet of South Frontage Road adjacent to State Route 99. This new frontage road will connect the Jack Tone Road interchange to Stockton Avenue, near Main Street. It will also modify the existing Wilma Over-crossing consisting of an underpass for South Frontage Road, a roundabout on Wilma Avenue and a realignment of the proposed Fulton Avenue on the north side of State Route 99.</p>	
Total Cost Estimated (\$):	2.75 million	
EDA Assistance Sought (\$):	2.75 million	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Yes		
What Economic Development Objective(s) does this Project Address?		
Provides access to the downtown district and parking facilities and to industrial developable lands.		
How many jobs will this project create/retain?		
This improved circulation will help in retaining 500 jobs in the downtown district and provide access to approximately 44 acres of mixed use developable land creating 1,533 jobs.		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Main and Stockton Street Rehabilitation	
City:	Ripon	
Agency Name:	City of Ripon	
Contact:	Matt Machado, City Engineer	
Project Description:	<p>This project proposes to reconstruct approximately 1,950 lineal feet of Main Street from Acacia Avenue to Wilma Avenue and 2,220 lineal feet of Stockton Street from Main Street to Fifth Street. The project will modify existing geometry, including sidewalks to improve pedestrian safety, vehicle and pedestrian access to adjacent facilities and to improve parking. Some of the benefits of this project include raised intersections which will provide a traffic calming effect while improving both pedestrian access and safety. Additionally, improved drainage will reduce or eliminate the changes of storm drainage flooding streets.</p>	
Total Cost Estimated (\$):	1.7 million	
EDA Assistance Sought (\$):	1.7 million	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Yes		
What Economic Development Objective(s) does this Project Address?		
Maintains vitality of the downtown core which is the City's principal business district.		
How many jobs will this project create/retain?		
This improved circulation will help in retaining 540 jobs.		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Doak Boulevard Extension	
City:	Ripon	
Agency Name:	City of Ripon	
Contact:	Matt Machado, City Engineer	
Project Description:	<p>This project is the final link so that Doak Boulevard can access State Route 99 at the Main Street Interchange by proposing to extend approximately 3,200 lineal feet of Doak Boulevard from Vera Avenue to Stockton Avenue. The project will complete an east-west bypass/ connector on the southern edge of Ripon.</p>	
Total Cost Estimated (\$):	1.65 million	
EDA Assistance Sought (\$):	1.65 million	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Yes, one half of the project		
What Economic Development Objective(s) does this Project Address?		
Provides access and needed utility services to approximately eighty acres of industrial developable lands.		
How many jobs will this project create/retain?		
This project will create approximately 2,700 jobs.		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Stanislaus River Trail System	
City:	Ripon	
Agency Name:	City of Ripon	
Contact:	Matt Machado, City Engineer	
Project Description:	<p>This project will construct a Class 1 or Class 2 bike path/trail beginning at Stouffer Park extending west through the Army Corps Park, paralleling the river through the 55 acre Oak Grove area and along Jack tone Golf Course to Mohler Road. It will link existing park and open space areas with the newly completed Ripon River Crossing bicycle/pedestrian bridge and other Class 1 and 2 bike paths along the route. This trail system will provide much needed passive recreation and educational opportunities along the Stanislaus River. It will serve to link open space, park sites, schools, and business areas while providing passive recreational possibilities, as well as an alternative transportation route.</p>	
Total Cost Estimated (\$):	1.2 million	
EDA Assistance Sought (\$):	1.2 million	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Yes		
What Economic Development Objective(s) does this Project Address?		
Provides a bike commuter route from residential to job based areas on the south side of the community.		
How many jobs will this project create/retain?		
N/A		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	South Stockton Aqueduct Project	
City:	Stockton	
Agency Name:	Municipal Utilities Department	
Contact:	Mark Madison, Director of Municipal Utilities	
Project Description:	<p>The South Stockton Aqueduct is a planned large diameter water transmission pipeline, extending from the Stockton East Water District's Water Treatment Plant to the City of Stockton's South Stockton Water System. It is intended to provide supplemental treated surface water to South Stockton to allow continued industrial and commercial growth and reduce the reliance on groundwater. It is also intended to remedy a degrading groundwater quality problem. At present all water supplied to the South Stockton water system is supplied from an over-drafted groundwater basin which is being threatened by salinity intrusion from the Delta. At present, Stockton's only known solution toward addressing these problems and providing an adequate quality water supply in South Stockton is the construction of the aqueduct.</p>	
Total Cost Estimated (\$):	\$8,400,000	
EDA Assistance Sought (\$):	\$5,630,000	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Project is located in a State-designated Enterprise Zone: Stockton/San Joaquin Enterprise Zone		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
9,000 (City area only)		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Duck Creek Rail Infrastructure	
City:	Stockton	
Agency Name:	Economic Development / Public Works Department	
Contact:	Steve Carrigan, Director of Economic Development	
Project Description:	<p>Duck Creek Industrial Park is a privately owned industrial park and one of the few remaining undeveloped industrial sites with potential rail access (along the BNSF railroad). The project is the construction of approximately 3,000 feet of railroad track onto the Duck Creek Industrial Park for future industrial users to be constructed, owned and maintained by the City of Stockton. As a complementary project, BNSF will construct approximately 150 feet of lead track and install a mainline switch to allow for construction of the track onto the Duck Creek site. Construction of the BNSF rail infrastructure portion will be the catalyst and the first segment for the future development of a BNSF Logistics Park on approximately 800-1,000 acres between Duck Creek and BNSF's Intermodal Facility to the south. BNSF specifically chose Stockton for locating its most recent Intermodal facility, a \$150 million, state-of-the-art facility near the Stockton city limits at the intersection of Austin and Arch roads. BNSF estimates they will contribute approximately \$350,000 towards construction of their portion of this complementary project.</p>	
Total Cost Estimated (\$):	\$700,000	
EDA Assistance Sought (\$):	\$350,000	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Project is located in a State-designated Enterprise Zone: Stockton/San Joaquin Enterprise Zone.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
765		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Arch Road Widening Highway 99 to Austin Road	
City:	Stockton	
Agency Name:	Public Works Department	
Contact:	Jim Giottonini, Director	
Project Description:	<p>The widening of Arch Road from two to four lanes from Highway 99 to Austin Road will strengthen a key corridor that will link the Burlington Northern Santa Fe (BNSF) Intermodal facility with Highway 99 and Interstate 5. The road expansion will also complement work in-progress to replace the existing interchange (designed in the 1940's) at Arch Road and Highway 99, with a state-of-the-art interchange. By expanding this corridor, roughly 1,000 acres adjacent to BNSF's intermodal hub can become prime locations for new industrial facilities and create as many as 2,500 to 3,000 high paying jobs.</p>	
Total Cost Estimated (\$):	\$3,300,000	
EDA Assistance Sought (\$):	Undetermined	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Project is located in the State-designated Stockton/San Joaquin Enterprise Zone.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
2,500 – 3,000 jobs		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Arch/Sperry Road Construction Project	
City:	Stockton	
Agency Name:	Public Works Department	
Contact:	Jim Giottonini, Director	
Project Description:	<p>This project is located on the southern end of the city between State Route 99 and Interstate 5. The project proposes to reconstruct the French Camp/I-5 Interchange and connect Sperry Road from Performance Drive to French Camp Road to east of I-5. Construction of Sperry Road will directly benefit the local and regional economy by providing a more effective flow of goods and services to and from the Stockton Metropolitan Airport, the Port of Stockton, and a large and still growing commercial/industrial area. Vehicles using alternate routes are currently traveling 1.5 to 2.8 miles farther to get to these facilities. This project is a priority because it creates a shorter connecting route between State Route 99 and Interstate 5 and it will alleviate congestion and provide direct access to more than 3,500 acres of commercial/industrial property.</p>	
Total Cost Estimated (\$):	\$63,000,000	
EDA Assistance Sought (\$):	Undetermined	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
Project is located in the State-designated Stockton/San Joaquin Enterprise Zone.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
It is estimated that one-third of all new jobs created in the Stockton urbanized area will be located in the Arch Road-Sperry Road Corridor.		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	March Lane Extension	
City:	Stockton	
Agency Name:	Public Works Department	
Contact:	Jim Giottonini, Director	
Project Description:	<p>The City of Stockton is experiencing rapid growth in the northeast quadrant of the City and needs to provide a cross-town connection from Interstate Highway 5 (I-5) to State Route 99 (SR99) to accommodate the anticipated growth in traffic. March Lane is one of the primary east-west connectors in Stockton and it currently terminates near Holman Road, east of SR99. This project would complete the March Lane connection from SR99 to I-5 and will involve constructing March Lane as an eight-lane facility from Holman Road east to SR99 and will include a bridge over the Calaveras River.</p>	
Total Cost Estimated (\$):	\$10,000,000	
EDA Assistance Sought (\$):	Undetermined	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
No.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
Undetermined		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	California Street Rehabilitation Harding Way to Miner Avenue	
City:	Stockton	
Agency Name:	Public Works Department	
Contact:	Jim Giottonini, Director	
Project Description:	<p>California Street is one of the major north/south carriers of traffic in the central, downtown, and southern areas of Stockton and is one of Stockton's important retail, commercial, and educational corridors. California Street between Miner Avenue and Harding Way is bordered by the Magnolia Historic District. The District encompasses "the richest variety of architectural styles" found in the City of Stockton. Homes built as long ago as 1860 still stand in the neighborhood. The adjacent area is also included in the Stockton/San Joaquin Enterprise Zone. The area is also part of the City of Stockton's Midtown Redevelopment Project. California Street is the gateway entry to the California State University, Stanislaus-Stockton (CSUS-Stockton) campus. Located on California Street, south of Harding Way, the campus is housed on the 102 acre site of the former Stockton Developmental Center (SDC). The SDC facility has 56 buildings totaling 947,000 square feet of which 300,000 square feet are dedicated to academic programs. With an enrollment of 1,300 students, CSUS-Stockton offers upper division and graduate courses leading to baccalaureate and master's degrees and credentials.</p>	
Total Cost Estimated (\$):	\$3,000,000	
EDA Assistance Sought (\$):	Undetermined	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
A portion of the project is located in the State-designated Stockton/San Joaquin Enterprise Zone as well as the City's West End and Midtown Redevelopment Project Areas.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
Undetermined		



SAN JOAQUIN COUNTY

NEW PROJECT SUBMITTAL FORM

Project Name:	Pacific Avenue Widening Calaveras River to Hammer Lane	
City:	Stockton	
Agency Name:	Public Works Department	
Contact:	Jim Giottonini, Director	
Project Description:	<p>Pacific Avenue from the Calaveras River to Hammer Lane is one of Stockton's most important retail and commercial corridors. It is also the primary access route to San Joaquin Delta College and the University of the Pacific's North Campus. The City has developed a Specific Plan for Pacific Avenue to relieve traffic congestion and also to beautify the corridor. The Pacific Avenue Specific Plan calls for reconstructing and reconfiguring intersections, adding additional turn lanes and turn pockets and constructing a raised landscaped median. These improvements will not only improve traffic flow, but will also provide enhanced aesthetics for this vital artery of Stockton commerce.</p>	
Total Cost Estimated (\$):	\$25,000,000	
EDA Assistance Sought (\$):	Undetermined	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
No.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
Undetermined		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Downtown Marina Promenade	
City:	Stockton	
Agency Name:	Redevelopment Agency of the City of Stockton	
Contact:	Steve Pinkerton, Director	
Project Description:	<p>The Stockton Waterfront Marina Redevelopment project is part of an on-going revitalization effort by the City of Stockton to activate and renovate the economy of the downtown area. The City has received a \$10.3 million loan from the California Department of Boating and Waterways (DBAW) for the design and construction of the waterside improvements to the downtown marina. Many of the landside improvements associated with the Marina project are not eligible under the DBAW loan and will need to be funded by other sources. The landside amenities are estimated at \$5 million, a portion of which will be needed for the reconstruction of the entire waterfront promenade from Center Street west of Mormon Slough. While portions of the promenade will occur in conjunction with future redevelopment projects, such as the Castaway's site and the south Pointe properties, it is anticipated that funding sources such as EDA will be critical to the completion of the entire promenade project.</p>	
Total Cost Estimated (\$):	\$13,300,000	
EDA Assistance Sought (\$):	Undetermined	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
The project is located in the State-designated Stockton/San Joaquin Enterprise Zone as well as the City's West End Redevelopment Project Area.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
Undetermined		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Downtown Footbridge / North Shore to Weber Avenue	
City:	Stockton	
Agency Name:	Redevelopment Agency of the City of Stockton	
Contact:	Steve Pinkerton, Director	
Project Description:	<p>The City of Stockton has spent the last few years implementing the Waterfront Action Plan aimed at connecting the Stockton Channel to the downtown core. Public improvements have included the Weber Point Events Center and the Dean DeCarli Waterfront Square at the head of the Stockton Channel adjacent to downtown. A major redevelopment project is now envisioned for the North Shore of the Stockton Channel (Banner Island) which would provide a minor league ballpark, arena and upscale housing. In order to link this area physically to the downtown, a footbridge from Banner Island across McLeod Lake to Weber Point and another footbridge from Weber Point across to Weber Avenue will dramatically improve the connectivity of this entire area. Footbridge costs are estimated to be approximately \$1.5 million each for a total project cost of \$3 million.</p>	
Total Cost Estimated (\$):	\$3,000,000	
EDA Assistance Sought (\$):	Undetermined	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
The project is located in the State-designated Stockton/San Joaquin Enterprise Zone as well as the City's West End Redevelopment Project Area.		
What Economic Development Objective(s) does this Project Address?		
Job Creation		
How many jobs will this project create/retain?		
Undetermined		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Corral Hollow Underpass at I-205	
City:	City of Tracy	
Agency Name:	City Of Tracy	
Contact:	Fred Diaz	
Project Description:	<p>Corral Hollow Road is a major 4-lane north/south arterial street for the City Of Tracy. However, because of the I-205 crossing, it is restricted to just 2 lanes at the underpass of I-205. I-205 is currently being engineered for another lane in each direction. The current crossing of the freeway over Corral Hollow Road permits Corral Hollow Road to be only 2 lanes. If the freeway is widened and the over crossing is not widened as well, the cost of this project will become even more expensive.</p>	
Total Cost Estimated (\$):	\$6,000,000	
EDA Assistance Sought (\$):	\$4,300,000	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
What Economic Development Objective(s) does this Project Address?		
How many jobs will this project create/retain?		
Unable to determine at this time		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Freeway Interchange at Lammers Road and I-205	
City:	City Of Tracy	
Agency Name:	City Of Tracy	
Contact:	Fred Diaz	
Project Description:	<p>Proposed freeway interchange at Lammers and I205 is essential for numerous job-generating projects planned in the West Tracy area. Development of this part of the City Of Tracy and San Joaquin County is imminent due to the availability of a large pool of qualified work force in the valley and due to the proximity of major highways in this area. Creation of jobs will also eliminate commute time from San Joaquin County to the Bay area resulting in a better quality of life and improvements in air quality. Recent trends in development applications to the City indicate that approximately 10,000 new high paying jobs will be created in this area within the next 5 years. However, infrastructure costs related to these job-creating projects is estimated to be more than \$100 million. Due to more pressing needs for completion of the basic infrastructure needs of these projects during initial phases of these developments, construction of this essential interchange at the estimated cost of \$12 million dollars will be cost prohibitive.</p>	
Total Cost Estimated (\$):	\$8,000,000	
EDA Assistance Sought (\$):	\$8,000,000	
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:		
What Economic Development Objective(s) does this Project Address?		
<p>Development of this part of the City Of Tracy and San Joaquin County is imminent due to the availability of a large pool of qualified work force in the valley and due to the proximity of major highways in this area. Creation of jobs will also eliminate commute time from San Joaquin County to the Bay area resulting in a better quality of life and improvements in air quality.</p>		
How many jobs will this project create/retain?		
<p>Recent trends in development applications to the City indicate that approximately 10,000 new high paying jobs will be created in this area within the next 5 years.</p>		



SAN JOAQUIN COUNTY NEW PROJECT SUBMITTAL FORM

Project Name:	Airport East (Business Park & Air Cargo Center)		
Jurisdiction:	San Joaquin County		
Agency Name:	County Administrator		
Contact:	Richard Laiblin (209) 468-3216		
Project Description:	<p>Airport East is a 550 acre business park and air cargo center prepared for development at Stockton Metropolitan Airport. Entitlements and environmental clearances have been secured. The County has adopted development standards, design guidelines, and master plans for infrastructure. The project will integrate over 7 million square feet of manufacturing, research and development, office, corporate campus, retail, and air cargo facilities.</p>		
Total Cost Estimated (\$):	\$ 29.4 million	Stage I	\$ 3.5 m
		Stage II	<u>2.5 m</u>
		Air Cargo Center	\$ 6.0 m
		Business Park	<u>23.4 m</u>
EDA Assistance Sought (\$):	\$ 6.0 million	Total	\$ 29.4 m
Is the Project in a Designated Local, State, Federal Redevelopment or Enterprise Zone:			
Federal – Foreign Trade Zone; State – Enterprise Zone; Regional – IRP Opportunity Zone			
What Economic Development Objective(s) does this Project Address?			
<p>Airport East has been assigned regional priority as a catalyst project that will: (1) Improve transportation infrastructure and support the inter-regional movement of goods; (2) Promote new industry clusters and diversify the local economy; (3) Enhance the local tax base; (4) Create quality jobs; and (5) Support the improvement of airport facilities.</p>			
How many jobs will this project create/retain?			
Airport East – 13,800 jobs (Business Park – 10,500; Air Cargo Center – 3,300)			

**Previous Year's Economic Development
Activities
Appendix B**

San Joaquin County
 Previous Year's Economic Development Activities
 For: City of Manteca

Project Name	Project Location	Project Type	Number of Jobs	# of Businesses Developed as a Result of Project	Total Cost	Project Status
American Modular Systems	787 Spreckels Avenue, Manteca, CA	office & manufacturing	160	one	\$6,825,000	completed
Applebee's Neighborhood Bar & Grill	1272 E. Yosemite Avenue, Manteca, CA	restaurant	90	one	\$450,000	completed
Cabral Chrysler Jeep	1145 W. Yosemite Avenue, Manteca, CA	auto/truck sales & service	20	one	\$2,450,000	completed
Del Taco	1194 E. Yosemite Avenue, Manteca, CA	restaurant	45	one	\$275,000	completed
Ford Motor Company	1260 Phoenix Drive, Manteca, CA	parts warehouse & distribution	120	one	\$24,850,000	completed
Staples Office Superstore	249 Commerce Avenue, Manteca, CA	retail sales	45	one	\$1,325,000	completed
Tradeway Collision Center	2073 E. Yosemite Avenue, Manteca, CA	auto body repair	5	one	\$1,275,000	completed

San Joaquin County
 Previous Year's Economic Development Activities
 For: **City of Lodi**

Project Name	Project Location	Project Type	Number of Jobs	# of Businesses Developed as a Result of Project	Total Cost	Project Status
South Guild Avenue Business Campus	LODI Beckman Industrial Park	Public Works/Infrastructure	Estimated 500+	Undetermined at this time	\$1million	2 parcels included in the proposed CEDS project were sold to a private entity and will be developed privately. As a result, the complexion of this project has changed dramatically and Lodi will not be submitting it as a possible CEDS project this year.

San Joaquin County
Previous Year's Economic Development Activities
For: City of Lodi

Project Name	Project Location	Project Type	Number of Jobs	# of Businesses Developed as a Result of Project	Total Cost	Project Status
Lower Sacramento Road Improvement Project	Lodi, CA	Public Works	Estimate 550 jobs	This project was instrumental to opening the development window on commercial properties west of Lower Sacramento Road and north and south of Kettleman Lane. It has also perpetuated the improvements to and expansion of an older Raley's Center located on the same corridor. No fewer than 16 new commercial/retail businesses will be the result of this project.	\$5.8 million	Complete
Elm Street Renovation and Pedestrian Parkway	Downtown Lodi	Public Works -- street and infrastructure	100	This project provides a transitional area for pedestrians and businesses between the downtown's \$7million dollar Cineplex and \$6 million multi-story parking structure. The street design and enhancements will also provide the DLBP (Downtown Association) with an area to hold special events. 10 new	\$1.4 million	Complete

				businesses have been developed as a result of this project.		
Tienda Drive Lift Station Project	Lodi, CA	Public Works/Infrastructure -- Water/Wastewater	250	The Tienda Drive Lift Station was needed in order to commercially develop property located at a major intersection of Mills Avenue and Kettleman Lane. 20,000 SF of Class "A" commercial office space has been completed and leased. Construction will begin this Spring on 3 additional Class "A" commercial/professional office buildings totaling 44,6000 SF. 2 new businesses have already located in the development. The number of future businesses is undetermined at this time.	\$500,000	Complete
North Guild Avenue Improvement Project	Lodi, CA	Public Works	40 initially. Total number of jobs is undetermined at this time.	This 2001-2002 project was the catalyst to the annexation of 134 acres and development of a 40 acre industrial project. A 500,000 SF regional distribution center was constructed by RK Mondavi winery. Expansion of this facility is pending and other industrially zoned parcels are available for future industrial growth.	\$1.1 million	Complete

San Joaquin County
 Previous Year's Economic Development Activities
 For: **City of Ripon**

Project Name	Project Location	Project Type	Number of Jobs	# of Businesses Developed as a Result of Project	Total Cost	Project Status
Water Well 12 & elevated water storage	Jack Tone Road & South Frontage Rd	Public Works	Project to promote business in Ripon	System wide improvements. Project to promote business in Ripon	\$2,952,754	Completed, 2002
Sanitary Sewer Force Main across freeway	South of Seventh St., between S. Acacia Ave & Vera Ave.	Public Works	Project to promote business in Ripon	System wide improvements. Project to promote business in Ripon	\$411,397	Completed, 2002
Waste Water Treatment Facility Expansion	South of Doak Blvd. between S. Stockton Ave. & Vera Ave.	Public Works	Project to promote business in Ripon	System wide improvements. Project to promote business in Ripon	\$4,233,321	Completed, 2002

San Joaquin County
Previous Year's Economic Development Activities
For: Port of Stockton

Project Name	Project Location	Project Type	Number of Jobs	# of Businesses Developed as a Result of Project	Total Cost	Project Status
Navy Drive Bridge	Port of Stockton East & West	Bridge Replacement	Unknown (Work in progress)	Unknown (Work in progress)	5-7 Mill	Prelim Engineering
McCloy Street	Port of Stockton R& Ready Island	New Road	Unknown (Work in progress)	Unknown (Work in progress)	2.5 Mill	90% Engineering
Daggett Road (ON Island)	Port of Stockton R& Ready Island	New Road	Unknown (Work in progress)	Unknown (Work in progress)	2.5 Mill	90% Engineering
Daggett Road OFF Island	Port of Stockton Roberts Island	New Road	Unknown (Work in progress)	Unknown (Work in progress)	4.6 Mil to 10.6 Mil	90% Engineering
Interim Dredging	Port of Stockton R& Ready Island	Dredging	See Wharf Improvements	See Wharf Improvements	4.0 Mil	25% Prelim Engineering & Environ
Wharf Improvements *	Port of Stockton R&Ready Island	Fenders & Pile Removal	12-15	2	2.0 Mil	4% Design & Testing
Building Upgrades	Port of Stockton East & West	Roof Rehab Lighting & Doors	n/a	several	2.0 Mil	35% Complete
Utilities ①	Port of Stockton R& Ready Island	Electrical Upgrades Sanitary Sewer Improvements	55	5	3.0 Mil	30% Complete

		Fire System				
Demolition	Port of Stockton East Complex	Demolish Obsolete Structures	n/a	n/a	400,000	Complete
Cal Portland Cement ❷	Port of Stockton East Complex	Cement Transfer Facility	10	1	37 Mil	Complete
Ore Dock ❷	Port of Stockton East Complex	Replace Mooring Dolphins & Walkway	2 equiv longshore 12 Office/ Production (retained)	3	750,000	Complete
Grain Inspection Station Improvements ❷	Port of Stockton East Complex	Paving, Drainage Improvements, ADA compliance and test equipment upgrades	15 (retained)	1	515,000	Complete
Rail Improvements ❷	Port of Stockton East & West		110	6	2.5 Mil	Complete

❶ The acquisition of Rough and Ready Island has required that the Port as several contractors to perform upgrades and maintenance work. Some of the work is seasonal such as landscape maintenance, on average these contractors employ between 50 and 60 people at any given time.

❷ The jobs attributed to these items do not include the truck jobs or the indirect jobs created.



SAN JOAQUIN PARTNERSHIP

A Private Non-Profit Economic Development Corporation Serving San Joaquin County

2003 CLIENT LOCATIONS

Name	Sq. Foot	Jobs	Investment	City or SJC
Dutchman Doors	50,000	N/A	N/A	Tracy
Van de Pol/ CA Fuel Stops/Fuel Delivery Services	9.2 acres	N/A	\$3 million	Stockton
Home Depot	750,000	200	\$27 million	Lathrop
Unifirst	40,000	80 retained	N/A	Stockton
Berberian Bros. Inc.	12-15 acres	N/A	N/A	Stockton

2002

Name	Sq. Foot	Jobs	Investment	City or SJC
Fuel Total Systems CA	120,000	70	N/A	Lathrop
Home Depot	96,000	80	N/A	Lathrop
Bay Area Circuits	12,350	25	N/A	Stockton
Golden State Lumber	260,000	300	N/A	Stockton
Firestone Building Products	135,000	N/A	N/A	Stockton
Ryder Logistics	21,000	15	N/A	Stockton
Premium Drywall Tool Co.	13,400	10	N/A	Stockton
Annaco Creations	42,000	25	N/A	Stockton
Crown Bolt, Inc.	200,000	100	N/A	Stockton
Custom Building Products	100,000	45	N/A	Stockton
Gallien –Kruger	33,000	15	N/A	Stockton
Top Shelf	32,400	15	\$2.5 Million	Stockton
Naiad Mfg.	7500-15,000	3	N/A	Stockton
Asian Pacific	20,000	7-10	N/A	Stockton
Golden Bay Fencing	16 acres/22,000	10-15	N/A	Stockton

CCT Laser Services	8,700	15	N/A	SJC/Tracy
Barbosa Cabinets -Expansion	50,000	0	N/A	SJC/Tracy
Crate n' Barrel	261,000	50-60	N/A	SJC/Tracy
Ram Services	5700	6 retained	N/A	Stockton
Medline- Expansion	276,000	30	N/A	Lathrop
MDS, Inc.	17,600	10	N/A	Stockton
Value Products	32,940	30	N/A	Stockton

2001

Name	Sq. Foot	Jobs	Investment	City or SJC
Elma Electronic	60,000	40	N/A	Lathrop
Owens & Minor	70,000	30	N/A	Lathrop
Medline Industries	276,696	50	N/A.	Lathrop
Ford Motor Company	608,000	200	N/A	Manteca
Kaiser Permanente	96,000	520	N/A	Stkn-Manteca- Tracy
TeleTech – expansion	N/A	300	N/A	Stockton
Statco Engineering	18,000	10	N/A	Stockton
Sortex	15,000	20-25	N/A	Stockton
Vinotheque Wine Cellars	25,000	40	N/A	Stockton
Simpson Mfg.	600,000	400	N/A	Stockton
Cozad Trailers	N/A	80 retained	N/A	Stockton
Commerce West (assist)	40,000	60	N/A	Stockton
ACI	70,000	50-100	N/A	Stockton
Martin Brower	135,000	30/190 ret.	N/A	Stockton
Taylor Co.	30,000	5-90	N/A	Stockton
Ryan Fire Supply	57,000	N/A	N/A	Stockton
Kruger Foods	100,000	60	N/A.	Stockton
CA Fruit Processors	24,000	50 ret.	N/A	Stockton
York International	30,000	18	N/A	Stockton
Cingular Wireless	10,000	12	N/A	Stockton
Pacific Technologies	54,000	12	N/A.	Stockton/SJC
Sodexo	113,715	541	N/A	Stockton/SJC

Sierra Organics (from Lathrop)	23,000	18	N/A	Stockton/SJC
KML	49,000	15	N/A	Stockton-Port
Moore Technologies	122,000	120-300	N/A	Tracy
Surtec Systems	86,000	55	N/A	Tracy

**San Joaquin County
Comprehensive Economic Development Strategy
Task Force**

San Joaquin County Comprehensive Economic Development Strategy Task Force

First Name	Last Name	Company/Agency	Area of Representation
Ron	Addington	Business Council	Business Organization
Fran	Aguilera	Employment & Economic Development Department	Workforce & Economic Development
Hope	Arechar	Economic Development Association	Economic Development
Augustine	Beltran	Northern California Carpenters	Union Organization
Kevin	Birkholz	City of Manteca	City Economic Development
Steve	Carrigan	City of Stockton	City Economic Development
Greg	Greeson	City of Escalon	City Economic Development
Wanetta	Conroy	City of Stockton	Enterprise Zone
Susan	Drake	State of California	Workforce Development
Frank	Ferral	Economic Development Association	Economic Development & Business
Tony	Goehring	City of Lodi	City Economic Development
Bruce	Coleman	City of Lathrop	City Government
Hazel	Hill	San Joaquin Delta College	Education/Economic Development
John	Krieger	Revolving Loan Fund	Business Financing/Development
Richard	Laiblin	San Joaquin County	County Government
Mike	Locke	San Joaquin Partnership	Economic Development
Andrew	Malik	City of Tracy	City Economic Development
Henry	McKay	Port of Stockton	Economic Development
Gillian	Murphy	San Joaquin Delta College SBDC	Small Business Development & Incubator
Sheryl	Prater	City of Ripon	Economic Development

Raymond	Racinos	Laborers Union, Local 73	Union Organization
Donna	Roberts	State of California	Workforce Development
John	Solis	San Joaquin County Worknet	Workforce/Economic Development
Art	Taylor	San Joaquin Partnership	Economic Development
Ernie	Tyhurst	City of Ripon	City Economic Development
Doug	Wilhoit	Greater Stockton Chamber of Commerce	Business Organization

SAN JOAQUIN COUNTY
Workforce Investment Board

SAN JOAQUIN COUNTY WORKFORCE INVESTMENT BOARD

Member Presentation	Company/Agency	Area of
Eduardo Aguirre	Aguirre & Associates Insurance Brokers, Inc.	Private Sector, 4 th District
Agustin Beltran	Northern Calif. Carpenters Reg. Council	Labor Organizations
Connie Cochran	Independent Contractor	Private Sector At-
Large		
Carl Crug	Bank of Lodi	Private Sector At-
Large		
Lawrence DeRicco	San Joaquin Delta College	Education
Kimball Dreiling	California State Dept. of Rehabilitation	Vocational Rehab.
Programs		
Phil Frieders	Employment Development Department	EDD
Peter Gregerson	Sacramento Job Corp Center	Job Corp
Corky Hull	Corky Hull Medical Associates, Inc.	Private Sector At-
Large		
Sandra Johnson	The Record	Private Sector At
Large		
Ann Johnston	The Balloonery, Inc.	Private Sector At-
Large		
Michael Locke	San Joaquin Partnership	Economic
Development		
Michael Menzel	MacTool Distributorship	Private Sector, 5 th
District		
Albert Nunes	A.C. Trucking, Inc.	Private Sector, 5 th
District		
Sheri Oneto	Development Resource Services	Private Sector, 2 nd
District		
George Ortiz	California Human Development Corp.	Migrant Seasonal
Farmworkers		
Cal Parker	Economic Development Association	Economic
Development		
Antonio Pizano	Housing Authority of SJC	Housing Authority
Raymond Recinos	Laborers Union, Local 73	Labor Organizations
Connemara Reisinger	Goodwill Industries, Inc.	Private Sector, 4 th
District		
Jessie Garza Roderick	Roderick Pharmacy Group, Inc.	Private Sector At-
Large		
Daniel Schroeder	Neumiller & Beardslee	Private Sector At-
Large		
Julian Sepulveda	Sepulveda's Truck Painting & Body Shop	Private Sector. 1 st
District		
John Solis	Employment & Economic Dev. Dept.	Chief LEO WIA Rep.
Cynthia Summers	Summers Tax & Financial Services	Private Sector, 2 nd
District		
Richard Tutt	RJ Tutt Aviation	Private Sector, 1 st District
John Vera	Human Services Agency	Human Services
Agency		
Tony Washington	Just Say No, Stockton, Inc.	Community Based
Organizations		
Rick Wentworth	SJC Office of Education	Education

Ernest Williams Organizations (vacancy) Programs (vacancy) District (vacancy) District	African American Community Service	Community Based Native American Private Sector, 3 rd Private Sector, 3 rd
Candace Blue Member Orlando Casillas Member Mary Ann Cox Member Su Dao Member Priscilla Mikaio Member Richard Soto Stewart Wakeling Member	Youth Council Member	Youth Council Youth Council Youth Council Youth Council Youth Council Youth Council